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## Interim Report

1 January-30 June 2005

|  | $\mathbf{2 0 0 5 : 2}$ | $2005: 1$ |  | 0506 | 0406 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Earnings per share, SEK | $\mathbf{4 . 2 7}$ | 2.82 |  | $\mathbf{7 . 0 9}$ | 11.83 |
| Cash flow from current operations <br> per share, SEK | $\mathbf{4 . 6 4}$ | -0.11 |  |  |  |
|  |  |  |  |  | 6.53 |
| Net sales, SEK M | $\mathbf{2 3 , 9 8 6}$ | 22,518 |  | 46,504 | 44,027 |
| Earnings after financial items, SEK M | $\mathbf{1 , 3 6 1}$ | 894 |  | $\mathbf{2 , 2 5 5}$ | 3,815 |
| Net earnings, SEK M | $\mathbf{1 , 0 0 6}$ | 662 |  | $\mathbf{1 , 6 6 8}$ | 2,776 |

## 2005 compared with first half of 2004

- Net sales amounted to SEK 46,504 M $(44,027)$.
- Earnings after taxes amounted to SEK $1,668 \mathrm{M}(2,776)^{1}$.
- Earnings per share amounted to SEK 7.09 (11.83).
- Earnings after financial items amounted to SEK 2,255 M (3,815). Adjusted for items affecting comparability totaling SEK 425 M (44), earnings after financial items amounted to SEK $2,680 \mathrm{M}(3,859)$.


## Compared with first quarter of 2005

- Net sales amounted to SEK 23,986 M $(22,518)$.
- Earnings after taxes amounted to SEK 1,006 M (662)¹.
- Earnings per share amounted to SEK 4.27 (2.82).
- Earnings after financial items amounted to SEK 1,361 M (894). Adjusted for items affecting comparability totaling SEK 425 M in the first quarter, earnings after financial items amounted to SEK $1,361 \mathrm{M}(1,319)$.

[^0]Effective 2005, the Group's financial reports are prepared in accordance with International Financial Reporting Standards (IFRS). According to an EU directive, the application is mandatory for publicly listed companies. The effects of the conversion are reported as an adjustment in the opening balance of shareholders' equity for 2004. All comparative figures for 2004 have been recalculated.
A detailed description of the effects of the conversion from Swedish accounting standards to IFRS on opening and closing balance sheet totals for 2004, and earnings in 2004, is presented in the Annual Report for 2004 (Note 33). Effects of the conversion to IAS 32 and 39 as per January 1, 2005 are presented in detail in the interim report for the first quarter 2005. The first-quarter report also includes a presentation of the conversion's effects on Group earnings and equity per quarter during 2004. For further information please visit www.sca.com.

## COMMENTS BY THE CEO

In Europe, continued weak economic growth characterized our operations, with low growth values, tough competition and, in turn, price pressure, with particular emphasis on tissue and corrugated board operations. The stronger North American economy has led to improved demand for our products, with rising prices, which are compensating for higher raw material prices introduced earlier.

After a weak first quarter, Personal Care in Europe reported more normal delivery rate during the second quarter. For European consumer tissue operations, price declines during the second quarter were not as sharp as declines during the first quarter and, in parallel, production costs were reduced as a result of the efficiency enhancement and rationalization programs that are been implemented.

Price increases introduced during the first quarter in AFH-tissue both in Europe and North America yielded their full effects during the second quarter.
Delivery volumes for European packaging operations were weak throughout virtually the entire first half of 2005. Some recovery was noted toward the end of the second quarter, however. At the same time, prices for containerboard and corrugated board continued to decline.
In the publications paper segment, the labor conflict in Finland did not in the short-term cause any significant effects on operations. The low inventory levels, however, have led to an improvement in the supply and demand balance, particularly in the market for magazine paper.
The cost-savings program approved and introduced earlier is proceeding according to plan and is expected to generate savings of SEK 1,200 M when full effects of the program are realized in 2006. In order to create better conditions for a favorable return on capital despite today's depressed price levels, a comprehensive program comprising additional efficiency enhancement measures within the business groups was formulated during the spring and early summer. The new measures are intended to lead to a further improvement in earnings, corresponding to at least 1.5 percentage points, calculated as gross margin. This does not include consideration for the favorable effects on pricing that might be created by shutdowns of paper capacity in the packaging segment. The new rationalization program will be defined in August.

Several new hygiene product launches are now in progress and planning stages, while a reorientation is being implemented within the European and North American packaging operations towards customer segments that are not exposed to continued relocation to low-cost regions of the world.

SCA has strong packaging operations, with a network of units that is unique in the industry, and the ability to serve global customers on three continents. A corresponding underlying strength lies within the areas comprising tissue and personal care products, which have been the focus of a substantial share of strategic investments during recent years. In Europe, we also have effective and strongly invested publication paper operations.

The aim is that the strong efforts now in progress within the business areas, combined with the new efficiency enhancement program, will provide us with the competitiveness needed under today's market conditions.

## MARKET OUTLOOK

Within the tissue segment, demand remains strong but the consumer sector of the market in Europe is still characterized by overcapacity. Demand in the European packaging market grew somewhat stronger during the quarter. However, the higher volumes did not offset lower prices in the corrugated board segment and new testliner capacity has created imbalance in the market. The tissue market in North America remains strong and price increases are offsetting the effects of higher energy costs. Growth in the segment comprising personal care products remains stable in Europe and several markets outside Europe continue to show favorable growth. The balance between supply and demand for publication paper has improved.

## EARNINGS TREND

| SEK M | $\mathbf{2 0 0 5 : 2}$ | $2005: 1^{1}$ | $0506^{1}$ | $0406^{2}$ |
| :--- | ---: | ---: | ---: | ---: |
| Hygiene Products | 962 | 908 | 1,870 | 2,364 |
| - Tissue | 391 | 379 | 770 | 1,123 |
| - Personal Care | 571 | 529 | 1,100 | 1,241 |
| Packaging | 455 | 458 | 913 | 1,318 |
| Forest Products | 416 | 401 | 817 | 874 |
| - Publication papers | 113 | 121 | 234 | 206 |
| - Pulp, timber and solid-wood products | 303 | 280 | 583 | 668 |
| Other | -114 | -530 | -644 | -228 |
| Operating profit | $\mathbf{1 , 7 1 9}$ | 1,237 | 2,956 | 4,328 |
| Financial items | -358 | -343 | -701 | -513 |
| Earnings after financial items | $\mathbf{1 , 3 6 1}$ | 894 | 2,255 | 3,815 |
| Income tax | -355 | -232 | -587 | $-1,039$ |
| Net earnings | $\mathbf{1 , 0 0 6}$ | 662 | 1,668 | 2,776 |
| Earnings per share, SEK | 4.27 | 2.82 | 7.09 | 11.83 |

${ }^{1}$ Including items affecting comparability, SEK -425 $M$ before taxes and SEK -314 $M$ after taxes.
${ }^{2}$ Including items affecting comparability, SEK -44 M before taxes and SEK -30 M after taxes.

## Compared with first half of 2004

Net sales increased by 6\%. Currency movements had a negative impact of $2 \%$ on net sales.
Operating profit was charged with SEK 425 M for rationalization programs. Combined with costs for measures approved during the fourth quarter of 2004, total costs for the programs amounted to SEK 1,150 M.

Excluding items affecting comparability amounting to an expense of SEK 425 M (exp: 44), the operating profit declined by $23 \%$, while earnings after financial items were down by $31 \%$ and net earnings and earnings per share declined by $29 \%$. Currency movements had a negative impact of $3 \%$ on earnings.
Return on equity amounted to $7 \%$ (10), and the return on capital employed was $7 \%$ (10).

## Compared with first quarter of 2005

Net sales increased by $7 \%$. Currency movements had a positive impact of $2 \%$ on net sales.
Excluding items affecting comparability totaling an expense of SEK 425 M in the first quarter, operating profit increased by $3 \%$. Currency movements had a positive impact of $3 \%$ on earnings. The operating profit for Hygiene Products was $6 \%$ higher than the preceding quarter, while Packaging's operating profit was in line with the preceding quarter and the operating profit of Forest Products improved by 4\%.

Financial items amounted to an expense of SEK 358 M (exp: 343). Financial items in the second quarter included dividends received from Industrivärden totaling SEK 23 M . The Group's consolidated earnings after financial items, accordingly, excluding items affecting comparability of SEK 425 M in the first quarter, amounted to SEK $1,361 \mathrm{M}(1,319)$, an increase of $3 \%$. Currency movements had a positive impact of $3 \%$ on earnings.
Earnings per share during the second quarter amounted to SEK 4.27 (2.82).

## TISSUE

The tissue segment is characterized by shifting trends in different parts of the world. In Europe, price pressure on consumer tissue has somewhat declined. In the AFH-segment, price increases introduced earlier have now achieved their full effect and volumes in America are seasonally high.

## Compared with first half of 2004

Continued intensive competition in several of the Group's markets led to a lower operating profit. The decline in earnings attributable to operations in Europe was mainly a result of lower prices for consumer tissue. This was partly offset, however, by price adjustments implemented gradually in the AFH-segment and by lower production costs attributable to the ongoing efficiency enhancement programs.
AFH-operations in North America showed favorable trends as a result of higher prices and the efficiency enhancement programs, which were partly offset by rising energy costs.

## Compared with first quarter of 2005

Competitive pressure remained strong in the European consumer tissue sector, resulting in lower prices. Price increases and seasonally higher volumes improved earnings in North American operations.

## PERSONAL CARE

The product segment is generally characterized by continued price pressure. The relationship between proprietary brands and retailer brands in Europe is shifting gradually toward an increase in retailer brands. To meet the competition from retailer brands, manufacturers have reduced prices on their proprietary brands. SCA's clearly defined focus on efforts to continue to meet demand for retailer brands creates new opportunities in pace with the gradual rebalancing.

## Compared with first half of 2004

Price pressure, combined with increased raw material costs, led to a decline in operating profit that was offset partly by higher volumes, more effective raw materials utilization and acquisitions.

## Compared with first quarter of 2005

Operations during the second quarter reflected favorable volume trends that were offset in part by continued price pressure and higher costs for oil-based raw materials.

## PACKAGING

Prices declined in the European market for corrugated board, in part due to weak demand in the beginning of the year, but also as a result of lower paper prices. Paper prices were impacted strongly by new capacity added during the first half of the year.

## Compared with first half of 2004

Earnings attributable to European packaging operations declined due to lower prices and higher energy costs. Structural changes initiated earlier resulted in reduced costs, which are still not enough, however, to compensate for the lower prices. In the North American packaging operations, price increases already implemented have not fully offset the cost increases for oil-based raw materials and energy.

## Compared with first quarter of 2005

Compared with the first quarter, prices continued to decline in Europe, which were offset by higher volumes, however.

## PUBLICATION PAPERS

Effects of the Finnish strike had only marginal effects since most of the Group's capacity was already committed to longer contracts.

## Compared with first half of 2004

Higher prices compensated for increased energy costs and negative currency effects.

## Compared with first quarter of 2005

The effects of higher prices did not fully compensate for the planned, weeklong maintenance stoppage in Ortviken during the second quarter.

## PULP, TIMBER AND SOLID-WOOD PRODUCTS

Import prices for timber have declined as a result of storm damage during the winter.

## Compared with first half of 2004

Operating profit was lower compared with the preceding year, due to lower prices for solid-wood products and negative currency effects.

## Compared with first quarter of 2005

The operating profit improved compared with the first quarter, partly as a result of higher deliveries of solid-wood products.

## CASH FLOW

| SEK M | $\mathbf{2 0 0 5 : 2}$ | $2005: 1$ | $\mathbf{0 5 0 6}$ | 0406 |
| :--- | ---: | ---: | ---: | ---: |
| Net sales | 23,986 | 22,518 | 46,504 | 44,027 |
| Operating cash surplus | 3,155 | 3,087 | 6,242 | 7,103 |
| \% of net sales | 13 | 14 | 13 | 16 |
| Current capital expenditures, net | $-1,163$ | -750 | $-1,913$ | $-1,603$ |
| \% of net sales | -5 | -3 | -4 | -4 |
| Change in working capital | -175 | $-1,266$ | $-1,441$ | $-2,140$ |
| Other operating cash flow changes | -169 | -156 | -325 | -166 |
| Operating cash flow | $\mathbf{1 , 6 4 8}$ | 915 | $\mathbf{2 , 5 6 3}$ | 3,194 |
| Tax payment etc ${ }^{1}$ | -311 | -704 | $-1,015$ | $-1,374$ |
| Free cash flow | $\mathbf{1 , 3 3 7}$ | 211 | $\mathbf{1 , 5 4 8}$ | 1,820 |
| Per share, SEK | 5.73 | 0.90 | 6.63 | 7.79 |
| Interest payment after taxes | -253 | -237 | -490 | -352 |
| Cash flow from current operations | $\mathbf{1 , 0 8 4}$ | -26 | $\mathbf{1 , 0 5 8}$ | 1,468 |
| Per share, SEK | 4.64 | -0.11 | 4.53 | 6.28 |
| Strategic investments and divestments | -741 | -662 | $-1,403$ | $-9,129$ |
| Cash flow before dividend | $\mathbf{3 4 3}$ | -688 | $-\mathbf{- 3 4 5}$ | $-7,661$ |
| Dividend | $-2,455$ | - | $-2,455$ | $-2,450$ |
| Conversion of debentures, warrants | - | - | - | 1 |
| Sale of own shares | 1 | 2 | 3 | 7 |
| Net cash flow | $\mathbf{- 2 , 1 1 1}$ | -686 | $\mathbf{- 2 , 7 9 7}$ | $-10,103$ |

${ }^{1}$ Tax attributable to operating profit.

## Compared with first half of 2004

The operating cash surplus declined compared with the first six months 2004, while some increase was noted in current capital expenditures. Working capital, however, showed more favorable development compared with the preceding year.
Taxes paid declined slightly compared with the preceding year, when taxes were impacted by substantial supplementary tax payments. Interest payments also increased, mainly as a result of acquisitions during 2004.
Cash flow from current operations, accordingly, amounted to SEK 1,058 M (1,468).
Compared with first quarter of 2005
Cash flow from current operations improved compared with the first quarter, mainly as the result of a significantly lower increase in working capital, and amounted to SEK 1,084 M (exp: 26).

## FINANCING AND SHAREHOLDERS' EQUITY

Financial items increased to an expense of SEK 701 M (exp: 513). The increase was mainly attributable to acquisitions.

Net debt amounted to SEK 42,550 M, an increase of SEK 6,727 M from the beginning of the year. Net cash flow amounted to a deficit of SEK $2,797 \mathrm{M}$, while negative currency effects showed a deficit of SEK 3,215 M and revaluations in compliance with IAS 19 for pensions, and IAS 39 for financial instruments, amounted to a deficit of SEK 715 M .
The Group's pension liabilities increased by SEK 1,063 M during the quarter. The increase was attributed primarily to lower interest rates and currency effects. A higher yield on assets held in funds partly helped to limit the increase. Negative effects on equity amounted to SEK $493 \mathrm{M}^{1}$.
Consolidated shareholders' equity rose during the period by SEK $2,523 \mathrm{M}$ to SEK $57,588 \mathrm{M}$. Net earnings for the period increased equity by SEK $1,668 \mathrm{M}$. Currency effects etc. impacted positively on shareholders' equity by SEK 3,772 M, while dividends had a negative impact of SEK $2,451 \mathrm{M}$. Effects of revaluations in compliance with IAS 19 for pensions, and IAS 39 for financial instruments, had a negative impact of SEK 466 M .

The debt/equity ratio, which amounted to 0.65 at the beginning of the year, totaled 0.74 (0.69) at the close of the quarter. The interest coverage multiple was 4.2 (8.4).

## PERSONNEL

The average number of employees at the close of the quarter was 52,014 , compared with 46,966 at the end of the second quarter in 2004. The increase represents the net amount of acquisitions and rationalization programs implemented within the Group during 2004.

## RATIONALIZATION PROGRAMS

The program that was approved by the Board of Directors in January is proceeding according to plan. Combined with the measures approved during the fourth quarter of 2004, total costs for the programs amount to SEK 1,150 M, of which SEK 425 M has been charged against earnings for the year.

The savings effects will be realized gradually during 2005. For full-year 2005, the effects are expected to total approximately SEK 600 M , of which SEK 200 M impacted earnings already during the first half of the year. Full effects of the programs, totaling SEK 1,200 M, will be realized beginning in 2006.

After the close of the period, one of the Group's smaller plants in Italy (Rovereto) was sold for approximately SEK 240 M as part of the ongoing rationalization program. The plant consists of three small tissue machines without conversion capacities and an older machine for the production of core board. The loss of capacity will be covered by other plants, among others the Group's new tissue machine in Spain.

## OTHER

This interim report was prepared in accordance with IAS 34 and the Swedish Financial Accounting Standards Council's recommendation RR 31 and, with regard to the Parent Company, RR 32.

The Group's parent company, Svenska Cellulosa Aktiebolaget SCA (publ), owns the forestlands and other fixed properties that are part of the Group's forestry operations and provide felling rights for standing timber to its subsidiary SCA Skog AB. In other respects, the parent company is a holding company whose main task is to own and manage shares in a number of business-group companies and to provide Group-wide management and administration. Operating revenues during the period January-June 2005 totaled SEK 74 M (79) and earnings before appropriations and taxes amounted to SEK 994 M (2,619). During the quarter, the Parent Company made no investments in shares and participations. Investments in properties and plant amounted to SEK 10 M (11) during the period. Liquid funds at the close of the period amounted to SEK 20 M (19).
The Nordic tissue operations of Munksjö and two small packaging companies were acquired during the period. Munksjö was consolidated as per May 18, 2005.

[^1]
## SHARE DISTRIBUTION

| 30 June 2005 | Series A | Series B | Total |
| :---: | ---: | ---: | ---: |
| Registered number of shares | $40,427,755$ | $194,608,943$ | $235,036,698$ |
| Of which treasury shares | - | $(1,643,117)$ | $(1,643,117)$ |

During the first half of 2005, 102 Series A shares were converted into Series B shares. The proportion of Series A shares at the close of the period totaled $17.2 \%$.

Computed in accordance with IFRS recommendations, the effects of outstanding personnel options programs correspond to a maximum dilution effect of $0.04 \%$, which was taken into account in calculations of earnings per share during the period.

Stockholm, 21 July 2005

SVENSKA CELLULOSA AKTIEBOLAGET SCA (publ)
Jan Åström
President and CEO

This report is unaudited.
buSiness Area hygiene products

| SEK M | 2005:2 | 2005:1 | 0506 | 0406 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 12,258 | 11,606 | 23,864 | 21,694 |
| Tissue | 7,531 | 7,144 | 14,675 | 13,011 |
| Personal Care | 4,727 | 4,462 | 9,189 | 8,683 |
| Operating surplus | 1,701 | 1,636 | 3,337 | 3,672 |
| Tissue | 892 | 888 | 1,780 | 2,012 |
| Personal Care | 809 | 748 | 1,557 | 1,660 |
| Operating profit | 962 | 908 | 1,870 | 2,364 |
| Tissue | 391 | 379 | 770 | 1,123 |
| Personal Care | 571 | 529 | 1,100 | 1,241 |
| Gross margin, \% | 13.9 | 14.1 | 14.0 | 16.9 |
| Tissue | 11.8 | 12.4 | 12.1 | 15.5 |
| Personal Care | 17.1 | 16.8 | 16.9 | 19.1 |
| Operating margin, \% | 7.8 | 7.8 | 7.8 | 10.9 |
| Tissue | 5.2 | 5.3 | 5.2 | 8.6 |
| Personal Care | 12.1 | 11.9 | 12.0 | 14.3 |
| Volume trend, \% |  |  |  |  |
| Tissue | $4.6{ }^{1}$ | -2.11 | $14.4{ }^{2}$ | $4.8{ }^{2}$ |
| Personal Care | $8.0^{1}$ | -2.71 | $7.3^{2}$ | $6.5^{2}$ |

${ }^{1}$ Compared with the immediately preceding quarter.
${ }^{2}$ Compared with corresponding period previous year.

| BUSINESS AREA PACKAGING | $\mathbf{2 0 0 5 : 2}$ | $2005: 1$ | $\mathbf{0 5 0 6}$ | 0406 |
| :--- | ---: | ---: | ---: | ---: |
| SEK M | $\mathbf{8 , 0 9 4}$ | 7,642 | $\mathbf{1 5 , 7 3 6}$ | 15,769 |
| Net sales | 919 | 898 | $\mathbf{1 , 8 1 7}$ | 2,201 |
| Operating surplus | $\mathbf{4 5 5}$ | 458 | $\mathbf{9 1 3}$ | 1,318 |
| Operating profit | $\mathbf{1 1 . 4}$ | 11.8 | $\mathbf{1 1 . 5}$ | 14.0 |
| Gross margin, \%1 | $\mathbf{5 . 6}$ | 6.0 | $\mathbf{5 . 8}$ | 8.4 |
| Operating margin, \% |  |  |  |  |
| Production <br> Liner products, kton | $\mathbf{6 8 9}$ | 666 | $\mathbf{1 , 3 5 5}$ | $\mathbf{1 , 3 3 5}$ |
| Deliveries <br> Liner products, kton <br> Corrugated board, $\mathrm{Mm}^{2}$ | $\mathbf{6 9 0}$ | 651 |  |  |

[^2]| SEK M | 2005:2 | 2005:1 | 0506 | 0406 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 4,116 | 3,762 | 7,878 | 7,554 |
| Publication papers | 1,965 | 1,932 | 3,897 | 3,695 |
| Pulp, timber and solid-wood products | 2,151 | 1,830 | 3,981 | 3,859 |
| Operating surplus | 758 | 738 | 1,496 | 1,522 |
| Publication papers | 330 | 334 | 664 | 634 |
| Pulp, timber and solid-wood products | 428 | 404 | 832 | 888 |
| Operating profit | 416 | 401 | 817 | 874 |
| Publication papers | 113 | 121 | 234 | 206 |
| Pulp, timber and solid-wood products | 303 | 280 | 583 | 668 |
| Gross margin, \% | 18.4 | 19.6 | 19.0 | 20.1 |
| Publication papers | 16.8 | 17.3 | 17.0 | 17.2 |
| Pulp, timber and solid-wood products | 19.9 | 22.1 | 20.9 | 23.0 |
| Operating margin, \% | 10.1 | 10.7 | 10.4 | 11.6 |
| Publication papers | 5.8 | 6.3 | 6.0 | 5.6 |
| Pulp, timber and solid-wood products | 14.1 | 15.3 | 14.6 | 17.3 |
| Production |  |  |  |  |
| Publication papers, kton | 352 | 367 | 719 | 723 |
| Solid-wood products, $\mathrm{km}^{3}$ | 372 | 372 | 744 | 732 |
| Deliveries |  |  |  |  |
| Publication papers, kton | 358 | 366 | 724 | 783 |
| Solid-wood products, $\mathrm{km}^{3}$ | 407 | 369 | 776 | 714 |

## OPERATING CASH FLOW ANALYSIS

| 1 January-30 June SEK M | 2005 | 2004 |
| :---: | :---: | :---: |
| Operating cash surplus | 6,242 | 7,103 |
| Changes in working capital | -1,441 | -2,140 |
| Current capital expenditures, net | -1,913 | -1,603 |
| Other operating cash flow changes | -325 | -166 |
| Operating cash flow | 2,563 | 3,194 |
| Financial items | -701 | -513 |
| Income taxes paid | -805 | -1,220 |
| Other | 1 | 7 |
| Cash flow from current operations | 1,058 | 1,468 |
| Acquisitions | -305 | -8,035 |
| Strategic capital expenditures, properties | -1,074 | -977 |
| Strategic structural expenditures | -24 | -117 |
| Divestments | 0 | 0 |
| Cash flow before dividend | -345 | -7,661 |
| Dividend | -2,455 | -2,450 |
| Cash flow after dividend | -2,800 | -10,111 |
| Conversion of debentures, warrants | - | 1 |
| Sale of own shares | 3 | 7 |
| Net cash flow | -2,797 | -10,103 |


| Net debt at beginning of period | $\mathbf{- 3 5 , 8 2 3}$ | $-\mathbf{- 2 6 , 5 3 3}$ |
| :--- | ---: | ---: |
| Net cash flow | $-2,797$ | $-\mathbf{1 0 , 1 0 3}$ |
| Adjustment to IFRS rules | -715 | - |
| Currency effects | $-3,215$ | -942 |
| Net debt at end of period | $\mathbf{- 4 2 , 5 5 0}$ | $-\mathbf{3 7 , 5 7 8}$ |

Debt payment capacity $\quad 24 \%$ 36\%

## STATEMENT OF EARNINGS

|  | 2005:2 | 2004:2 | 2005:1 | 0506 | 0406 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | SEK M | SEK M | SEK M | SEK M | SEK M |
| Net sales | 23,986 | 22,340 | 22,518 | 46,504 | 44,027 |
| Operating expenses ${ }^{1}$ | -20,711 | -18,644 | -19,737 | -40,448 | -36,843 |
| Operating surplus | 3,275 | 3,696 | 2,781 | 6,056 | 7,184 |
| Depreciation and write-down, properties and plant ${ }^{2}$ | -1,564 | -1,473 | -1,550 | -3,114 | -2,868 |
| Share in earnings of associated companies | 8 | 8 | 6 | 14 | 12 |
| Operating profit | 1,719 | 2,231 | 1,237 | 2,956 | 4,328 |
| Financial items | -358 | -299 | -343 | -701 | -513 |
| Earnings before taxes | 1,361 | 1,932 | 894 | 2,255 | 3,815 |
| Income taxes | -355 | -540 | -232 | -587 | -1,039 |
| Net earnings | 1,006 | 1,392 | 662 | 1,668 | 2,776 |
| Earnings attributable to: |  |  |  |  |  |
| Parent company shareholders | 998 | 1,387 | 658 | 1,656 | 2,762 |
| Minority interest | 8 | 5 | 4 | 12 | 14 |
| Earnings per share, SEK |  |  |  |  |  |
| - before dilution effects | 4.27 | 5.94 | 2.83 | 7.10 | 11.84 |
| - after dilution effects | 4.27 | 5.94 | 2.82 | 7.09 | 11.83 |
| Return on shareholders' equity | 7\% | 10\% | 5\% | 7\% | 10\% |
| Return on capital employed | 7\% | 10\% | 5\% | 7\% | 10\% |
| Margins (percent) |  |  |  |  |  |
| Gross margin | 13.7 | 16.5 | 12.4 | 13.0 | 16.3 |
| Operating margin | 7.2 | 10.0 | 5.5 | 6.4 | 9.8 |
| Financial net margin | -1.5 | -1.3 | -1.5 | -1.5 | -1.2 |
| Profit margin | 5.7 | 8.7 | 4.0 | 4.9 | 8.6 |
| Tax and minority | -1.5 | -2.4 | -1.0 | -1.3 | -2.4 |
| Net margin | 4.2 | 6.3 | 3.0 | 3.6 | 6.2 |

Specification of earnings

## per share

| Net earnings for the period | $1,006.0$ | $1,392.0$ | 662.0 | $1,668.0$ | $2,776.0$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Minority interest | -8.0 | -5.0 | -4.0 | -12.0 | -14.0 |
| Adjusted earnings | 998.0 | $1,387.0$ | 658.0 | $1,656.0$ | $2,762.0$ |
|  |  |  |  |  |  |
| Average number of shares <br> before dilution | 233.4 | 233.3 | 233.4 | 233.4 | 233.3 |
| Outstanding warrants | 0.1 | 0.2 | 0.1 | 0.1 | 0.2 |
| Average number of shares <br> after dilution | 233.5 | 233.5 | 233.5 | 233.5 | 233.5 |

Specifications of items affecting
comparability
${ }^{1}$ Operating expenses

- Rationalization costs
$-14$
-394
-394
$-44$
${ }^{2}$ Depreciation and write-down, properties and plant
- Write-down in connection with
rationalization programs
$-31$

STATEMENT OF EARNINGS

|  | 2005:2 | 2004:2 | 2005:1 | 0506 | 0406 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | EUR M ${ }^{1}$ | EUR M ${ }^{1}$ | EUR M ${ }^{2}$ | EUR M ${ }^{3}$ | EUR M ${ }^{4}$ |
| Net sales | 2,608 | 2,444 | 2,483 | 5,091 | 4,808 |
| Operating expenses | -2,252 | -2,039 | -2,176 | -4,428 | -4,023 |
| Operating surplus | 356 | 405 | 307 | 663 | 785 |
| Depreciation and write-down, properties and plant | -170 | -161 | -171 | -341 | -313 |
| Share in earnings of associated companies | 1 | 1 | 1 | 2 | 1 |
| Operating profit | 187 | 245 | 137 | 324 | 473 |
| Financial items | -39 | -33 | -38 | -77 | -56 |
| Earnings after financial items | 148 | 212 | 99 | 247 | 417 |
| Income taxes | -38 | -59 | -26 | -64 | -113 |
| Net earnings | 110 | 153 | 73 | 183 | 304 |

[^3]| BALANCE SHEET | 30 June 2005 |  | 31 December 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | SEK M | EUR M ${ }^{1}$ | SEK M | EUR M ${ }^{1}$ |
| Assets |  |  |  |  |
| Goodwill | 19,676 | 2,054 | 17,131 | 1,906 |
| Other intangible assets | 2,120 | 219 | 2,025 | 225 |
| Tangible assets | 78,934 | 8,372 | 74,714 | 8,314 |
| Shares and participations | 722 | 80 | 696 | 77 |
| Long-term financial receivables ${ }^{2}$ | 1,647 | 175 | 1,126 | 125 |
| Other long-term receivables | 1,112 | 118 | 682 | 76 |
| Total fixed assets ${ }^{3}$ | 104,211 | 11,018 | 96,374 | 10,723 |
| Operating receivables and inventories | 30,558 | 3,241 | 25,774 | 2,868 |
| Short-term investments | 407 | 43 | 891 | 99 |
| Cash and bank balances | 1,708 | 181 | 2,735 | 304 |
| Total current assets ${ }^{4}$ | 32,673 | 3,465 | 29,400 | 3,271 |
| Total assets | 136,884 | 14,483 | 125,774 | 13,994 |
| Shareholders' equity |  |  |  |  |
| Equity excluding minority interest | 56,764 | 5,994 | 54,202 | 6,031 |
| Minority interest | 824 | 88 | 768 | 85 |
| Total equity | 57,588 | 6,082 | 54,970 | 6,116 |
| Liabilities |  |  |  |  |
| Provisions for pensions | 5,239 | 556 | 4,388 | 488 |
| Other provisions | 12,664 | 1,340 | 12,346 | 1,374 |
| Long-term interest-bearing debt | 15,904 | 1,687 | 19,155 | 2,131 |
| Other long-term interest-free liabilities | 332 | 35 | 90 | 10 |
| Total long-term liabilities ${ }^{5}$ | 34,139 | 3,618 | 35,979 | 4,003 |
| Short-term interest-bearing debt ${ }^{7}$ | 25,090 | 2,661 | 15,776 | 1,755 |
| Operating liabilities | 20,067 | 2,122 | 19,049 | 2,120 |
| Total current liabilities ${ }^{6}$ | 45,157 | 4,783 | 34,825 | 3,875 |
| Total liabilities | 79,296 | 8,401 | 70,804 | 7,878 |
| Total equity and liabilitites | 136,884 | 14,483 | 125,774 | 13,994 |
| Debt/equity ratio Equity/assets | 0.74 |  | $0.65{ }^{10}$ $44 \%$ |  |


| CHANGE IN SHAREHOLDERS' EQUITY, SEK M | Jan-June 2005 | Jan-June 2004 |
| :---: | :---: | :---: |
| Shareholders' equity, 1 January ${ }^{8}$ | 54,970 | 49,754 |
| Adjustment to IFRS rules ${ }^{9}$ | 95 | 3,588 |
| Shareholders' equity, 1 January, in accordance with IFRS | 55,065 | 53,342 |
| Result from fair value valuation |  |  |
| - financial assets available for sale | 9 | - |
| - change in actuarial gains and losses of pensions | -493 |  |
| Cash-flow hedging | 18 | - |
| Translation differences on hedge instruments of net |  |  |
| investments | 529 | -474 |
| Translation differences | 3,196 | 964 |
| Changes in minority interests |  |  |
| incl. translation differences | 44 | 16 |
| Conversion of debentures, warrants | - | 1 |
| Sale of own shares | 3 | 7 |
| Dividend | -2,451 | -2,450 |
| Earnings for the period | 1,668 | 2,776 |
| Shareholders' equity, 30 June | 57,588 | 54,182 |



## Quarterly data

Group

OPERATING CASH FLOW ANALYSIS

|  | 2005 |  | 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEK M | II | 1 | IV | III | II |  |
| Operating cash surplus | 3,155 | 3,087 | 3,371 | 3,634 | 3,658 | 3,445 |
| Changes in working capital | -175 | -1,266 | 942 | 554 | -771 | -1,369 |
| Current capital expenditures, net | -1,163 | -750 | -1,596 | -1,071 | -1,020 | -583 |
| Other operating cash flow changes | -169 | -156 | -195 | 5 | -88 | -78 |
| Operating cash flow | 1,648 | 915 | 2,522 | 3,122 | 1,779 | 1,415 |
| Financial items | -358 | -343 | -241 | -330 | -299 | -214 |
| Income taxes paid | -204 | -601 | -367 | -501 | -878 | -342 |
| Other | -2 | 3 | 11 | 4 | 5 | 2 |
| Cash flow from current operations | 1,084 | -26 | 1,925 | 2,295 | 607 | 861 |
| Acquisitions | -256 | -49 | -1,757 | $452^{1}$ | -7,047 | -988 |
| Strategic capital expenditures, properties | -473 | -601 | -669 | -752 | -512 | -465 |
| Strategic structural expenditures | -12 | -12 | -46 | -63 | -32 | -85 |
| Divestments | 0 | 0 | 0 | 0 | 0 | 0 |
| Cash flow before dividend | 343 | -688 | -547 | 1,932 | -6,984 | -677 |
| Dividend | -2,455 | - | - | -21 | -2,450 |  |
| Cash flow after dividend Conversion of debentures, warrants | -2,112 | -688 | -547 | 1,911 | -9,434 | -677 |
| Sale of own shares | 1 | 2 | 6 | 2 | 3 | 4 |
| Net cash flow | -2,111 | -686 | -541 | 1,913 | -9,431 | -672 |

${ }^{1}$ Preference shares have been reclassified and are treated as loans.

## Quarterly data

Group

STATEMENT OF EARNINGS

|  | 2005 |  | 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEK M | II | 1 | IV | III | II | 1 |
| Net sales | 23,986 | 22,518 | 23,128 | 22,812 | 22,340 | 21,687 |
| Operating expenses ${ }^{1}$ | -20,711 | -19,737 | -20,222 | -19,099 | -18,644 | -18,199 |
| Operating surplus | 3,275 | 2,781 | 2,906 | 3,713 | 3,696 | 3,488 |
| Depreciation and write-down, properties and plant ${ }^{2}$ | -1,564 | -1,550 | -1,696 | -1,588 | -1,473 | -1,395 |
| Share in earnings of associated companies | 8 | 6 | 2 | 4 | 8 | 4 |
| Operating profit | 1,719 | 1,237 | 1,212 | 2,129 | 2,231 | 2,097 |
| Financial items ${ }^{3}$ | -358 | -343 | -241 | -330 | -299 | -214 |
| Earnings after financial items | 1,361 | 894 | 971 | 1,799 | 1,932 | 1,883 |
| Income taxes ${ }^{4}$ | -355 | -232 | 111 | -465 | -540 | -499 |
| Net earnings | 1,006 | 662 | 1,082 | 1,334 | 1,392 | 1,384 |

Earnings per share, SEK

| - before dilution effects | 4.27 | 2.83 | 4.63 | 5.67 | 5.94 | 5.90 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| - after dilution effects | 4.27 | 2.82 | 4.62 | 5.67 | 5.94 | 5.89 |

Margins (percent)

| Gross margin | 13.7 | 12.4 | 12.6 | 16.3 | 16.5 | 16.1 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Operating margin | $\mathbf{7 . 2}$ | 5.5 | 5.2 | 9.3 | 10.0 | 9.7 |
| Financial net margin | -1.5 | -1.5 | -1.0 | -1.4 | -1.3 | -1.0 |
| Profit margin | 5.7 | 4.0 | 4.2 | 7.9 | 8.7 | 8.7 |
| Tax and minority | -1.5 | -1.0 | 0.5 | -2.0 | -2.4 | -2.3 |
| Net margin | 4.2 | 3.0 | 4.7 | 5.9 | 6.3 | 6.4 |

Specifications of items affecting comparability
${ }^{1}$ Operating expenses

| - Rationalization costs | - | -394 | -555 | - | -14 | -30 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{2}$ Depreciation and writedown, properties and plant

- Write-down in connection
$\begin{array}{llll}\text { with rationalization programs } & - & -31 & -171\end{array}$
${ }^{3}$ Financial items
- Sale of shares in

Industrivärden
${ }^{4}$ Income taxes

- Tax treatment of loss carryforwards and changed tax rates

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## Quarterly data

Business areas

|  | 2005 |  |  | 2004 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| SEK M | II | I | IV | III | II | I |
| NET SALES |  |  |  |  |  |  |
| Hygiene Products | $\mathbf{1 2 , 2 5 8}$ | 11,606 | 11,904 | 11,761 | 11,149 | 10,545 |
| Tissue | 7,531 | 7,144 | 7,336 | 7,249 | 6,652 | 6,359 |
| Personal Care | 4,727 | 4,462 | 4,568 | 4,512 | 4,497 | 4,186 |
| Packaging | $\mathbf{8 , 0 9 4}$ | 7,642 | 7,804 | 7,928 | 7,939 | 7,830 |
| Forest Products | $\mathbf{4 , 1 1 6}$ | 3,762 | 3,814 | 3,586 | 3,741 | 3,813 |
| $\quad$ Publication papers | 1,965 | 1,932 | 2,005 | 1,909 | 1,790 | 1,905 |
| $\quad$ Pulp, timber and solid-wood products | 2,151 | 1,830 | 1,809 | 1,677 | 1,951 | 1,908 |
| Other | $\mathbf{2 8 8}$ | 232 | 298 | 265 | 268 | 256 |
| Intra-group deliveries | $\mathbf{- 7 7 0}$ | -724 | -692 | -728 | -757 | -757 |
| Total net sales | $\mathbf{2 3 , 9 8 6}$ | 22,518 | 23,128 | 22,812 | 22,340 | 21,687 |

OPERATING SURPLUS

| Hygiene Products | $\mathbf{1 , 7 0 1}$ | 1,636 | 1,712 | 1,878 | 1,881 | 1,791 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tissue | 892 | 888 | 907 | 1,056 | 1,028 | 984 |
| Personal Care | 809 | 748 | 805 | 822 | 853 | 807 |
| Packaging | 919 | 898 | 1,036 | 1,172 | 1,138 | 1,063 |
| Forest Products | $\mathbf{7 5 8}$ | 738 | 800 | 773 | 782 | 740 |
| Publication papers | 330 | 334 | 354 | 340 | 317 | 317 |
| Pulp, timber and solid-wood products | 428 | 404 | 446 | 433 | 465 | 423 |
| Other | $\mathbf{- 1 0 3}$ | -491 | -642 | -110 | -105 | -106 |
| Total operating surplus | $\mathbf{3 , 2 7 5}$ | 2,781 | 2,906 | 3,713 | 3,696 | 3,488 |

OPERATING PROFIT

| Hygiene Products | 962 | 908 | 998 | 1,093 | 1,186 | 1,178 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tissue | 391 | 379 | 408 | 495 | 556 | 567 |
| Personal Care | 571 | 529 | 590 | 598 | 630 | 611 |
| Packaging | 455 | 458 | 580 | 706 | 697 | 621 |
| Forest Products | $\mathbf{4 1 6}$ | 401 | 457 | 446 | 457 | 417 |
| Publication papers | 113 | 121 | 137 | 127 | 104 | 102 |
| Pulp, timber and solid-wood products | 303 | 280 | 320 | 319 | 353 | 315 |
| Other | $\mathbf{- 1 1 4}$ | -530 | -823 | -116 | -109 | -119 |
| Total operating profit | $\mathbf{1 , 7 1 9}$ | 1,237 | 1,212 | 2,129 | 2,231 | 2,097 |


|  | 2005 |  | 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent | II | 1 | IV | III | II | 1 |
| GROSS MARGINS |  |  |  |  |  |  |
| Hygiene Products | 13.9 | 14.1 | 14.4 | 16.0 | 16.9 | 17.0 |
| Tissue | 11.8 | 12.4 | 12.4 | 14.6 | 15.5 | 15.5 |
| Personal Care | 17.1 | 16.8 | 17.6 | 18.2 | 19.0 | 19.3 |
| Packaging | 11.4 | 11.8 | 13.3 | 14.8 | 14.3 | 13.6 |
| Forest Products | 18.4 | 19.6 | 21,0 | 21.6 | 20.9 | 19.4 |
| Publication papers | 16.8 | 17.3 | 17.8 | 17.8 | 17.7 | 16.6 |
| Pulp, timber and solid-wood products | 19.9 | 22.1 | 24.5 | 25.8 | 23.8 | 22.2 |
| OPERATING MARGINS |  |  |  |  |  |  |
| Hygiene Products | 7.8 | 7.8 | 8.4 | 9.3 | 10.6 | 11.2 |
| Tissue | 5.2 | 5.3 | 5.6 | 6.8 | 8.4 | 8.9 |
| Personal Care | 12.1 | 11.9 | 12.9 | 13.3 | 14.0 | 14.6 |
| Packaging | 5.6 | 6.0 | 7.4 | 8.9 | 8.8 | 7.9 |
| Forest Products | 10.1 | 10.7 | 12.0 | 12.4 | 12.2 | 10.9 |
| Publication papers | 5.8 | 6.3 | 6.9 | 6.7 | 5.8 | 5.4 |
| Pulp, timber and solid-wood products | 14.1 | 15.3 | 17.6 | 19.0 | 18.1 | 16.5 |

FIVE-YEAR SUMMARY

|  | $2004^{1}$ | 2003 | 2002 | 2001 | $2000^{2}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Full year | 6,585 | 6,967 | 8,078 | 8,090 | 9,327 |
| Earnings after financial items, SEK M | 22.11 | 21.84 | 24.54 | 24.05 | 30.64 |
| Earnings per share, SEK |  |  |  |  | 33.76 |
| Earnings per share, | 22.11 | 26.51 | 29.15 | 28.40 | 0.39 |
| before goodwill amortization, SEK | 0.63 | 0.44 | 0.49 | 0.51 | 18 |
| Debt/equity ratio, times | 9 | 11 | 13 | 14 | 20 |
| Return on capital employed, \% | 10 | 10 | 12 | 13 |  |
| Return on shareholders' equity, \% |  |  |  |  |  |

[^4]
## CASH FLOW ANALYSIS

1 January-30 June

| SEK M | $\mathbf{2 0 0 5}$ | 2004 |
| :--- | ---: | ---: |
| Current operations |  |  |
| Earnings after financial items | 2,255 | 3,815 |
| Adjustment for items not included in cash flow | 2,838 | 2,486 |
|  | 5,093 | 6,301 |
| Taxes paid | -805 | $-1,220$ |
| Cash flow from current operations | $\mathbf{4 , 2 8 8}$ | 5,081 |
| before changes in working capital |  |  |
| Cash flow from changes in working capital | -610 | -582 |
| Change in inventories | 232 | $-1,067$ |
| Change in current receivables | $-1,063$ | -491 |
| Change in operating liabilities | $\mathbf{2 , 8 4 7}$ | 2,941 |

## Investment activities

| Acquisition of subsidiaries | -282 | $-7,816$ |
| :--- | ---: | ---: |
| Acquisition of tangible and intangible fixed assets | $-3,050$ | $-2,781$ |
| Proceeds from sale of equipment | 80 | 201 |
| Payment of loans to external parties | 0 | -97 |
| Repayment of loans from external parties | 33 | 0 |
| Cash flow from investment activities | $-3,219$ | $-10,493$ |

## Financing activities

| Sale of own shares | 3 | 7 |
| :--- | ---: | ---: |
| Borrowings | 1,156 | 9,463 |
| Dividend paid | $-2,455$ | $-2,450$ |
| Cash flow from financing activities | $\mathbf{- 1 , 2 9 6}$ | 7,020 |
|  |  |  |
| Cash flow for the period | $-1,668$ | -532 |
| Liquid funds at beginning of year | 3,498 | 1,929 |
| Translation differences in liquid funds | 142 | 20 |
| Liquid funds at end of period | $\mathbf{1 , 9 7 2}$ | 1,417 |

Reconciliation with the operative cash flow analysis

| Cash flow for the period | $\mathbf{- 1 , 6 6 8}$ | -532 |
| :--- | ---: | ---: |
| Deducted items: | -33 | 97 |
| Repayment from/payment of loans to external parties | $-1,156$ | $-9,463$ |
| Increase/amortization of debt | -23 | -219 |
| Added items: | 100 | 13 |
| Net debt in acquired companies | -17 | 0 |
| Accrued interests | - | 1 |
| Investments through financial leasing | $\mathbf{- 2 , 7 9 7}$ | $-10,103$ |

## Press conference

SCA's interim report for the period 1 January-30 June 2005 will be published on 21 July 2005. A press conference will be held at 13:00 CET in Stockholm, where Jan Åström, President and CEO, will present the results. Venue: Salén Konferenser, Aulan, Norrlandsgatan 15, Stockholm.

## Telephone conference

The telephone conference will be held on 21 July 2005, at 15:00 CET, where Jan Åström will comment on the results. To participate, please call the number below at least 5 minutes prior to the conference call.

| Dial-in number UK: | $+44(0) 2071620181$ | quote: SCA |
| :--- | :--- | :--- |
| Dial-in number US: | +13343236203 | quote: SCA |

The interim report and the slide presentation will be available at www.sca.com/Investors.

## Webcasting

The telephone conference will be webcasted live (listen-only) at www.sca.com. On 21 July in the evening, a recorded version will be available at www.sca.com/Investors. Requirements: Windows Media Player or Real Player.

For further information please contact:
Jan Åström, President and CEO. Telephone: +46 705860701.
Peter Nyquist, Senior Vice President, Communications and Investor Relations.
Telephone: +46 705752906.


[^0]:    ${ }^{1}$ Earnings for the first quarter were affected by costs for rationalization measures of SEK 425 M before taxes, and SEK 314 M after taxes.

[^1]:    ${ }^{1}$ Actuarial gains and losses from the calculation of pensions are booked directly against shareholders' equity. This supplement to IAS 19 has not yet been approved by the EU. However, EFRAG, the European Financial Reporting Advisory Group, which is the EU's expert group, has recommended approval.

[^2]:    ${ }^{1}$ Adjusted for the external trading with linerboard, margins increase by about 2 percentage points.
    ${ }^{2}$ Volumes do not include volumes from protective packaging and other high-value segments.

[^3]:    Isolated quarterly amounts have been calculated as the difference between two accumulated results.
    ${ }^{2}$ The average exchange rate of 9.07 was applied in translation to EUR
    ${ }^{3}$ The average exchange rate of 9.13 was applied in translation to EUR.
    The average exchange rate of 9.16 was applied in translation to EUR.

[^4]:    Adjusted to IFRS.
    ${ }^{2}$ Adjusted historically to reflect new issues.

