# Investor Presentation

Investor Relations April, 2025



# A strong and integrated value chain



Note: Logistics are reported as a part of relevant segments. Financials refer to 2024. 1. ROCE for the industrial segments; Wood, Pulp, Containerboard and Renewable Energy.

### **Europe's largest private forest owner** Sawmill **Forestland** Pulp mill Kraftliner mill 6% **2.7**<sub>m ha</sub> **Pellet production** of Sweden SCA's forest **Productive forestland** Munksund 2.1<sub>m ha</sub> **Obbola** Rundvik Stugun **Bollstabruk** Standing volume 1 Gällö Härnösand Östrand $274_{m m^{3} fo}$ Tunadal Ortviken

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# Strategy communicated in 2017



Growing renewable forest asset

### Invest in integrated value chain:

- Grow Pulp
- Grow Kraftliner
- Develop Renewable energy
- Reduce exposure to Publication Paper

### Increase forest holdings:

- Increase growth and harvesting level
- Acquire forest land

# **Project portfolio delivered**



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# SCA has an integrated value chain with high degree of self sufficiency





# Strategy for profitable growth



# **Project portfolio – prioritized opportunities**







# Europe's largest private forest owner

Sales (SEKm) **8,830** 

EBITDA (SEKm) 3,531

EBITDA margin **40%** 



- **2.7**m ha forestland
- **2.1** m ha productive forestland
- **274**m m<sup>3</sup>fo standing volume
- ~50% of wood raw material needs are provided for by wood from SCA's own forest
- Young forest yields high growth
- **10.9**m m<sup>3</sup>fo gross growth
- **6.7**m m<sup>3</sup>fo harvesting 2024



## Forest assets create value in several ways



**Positive climate effect** 



# **Profitable growth since 1950**



1. Average price Sweden, real price (2024 price level). Source Ludvig & Co. Excludes forest holdings in the Baltics.

# **Forest Total Return** CAGR of 10% since 1956

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Forest Total Return index Sweden (1956-2024)



### Increasing cash flow

- · Harvesting provides raw materials to the industries and generates cash flow
  - Cash flow: ~3% CAGR

### Growing asset base

- · Forest growth exceeds harvesting
- · Larger standing volume allows for a higher level of harvesting going forward
  - Standing volume: ~1% CAGR

### Increasing forest land value

- Both the volume forest (m<sup>3</sup>) and land value (SEK/m<sup>3</sup>) has increased
  - Land value (SEK/m<sup>3</sup>): ~6% CAGR

### Positive climate effect



Source: Riksskogstaxeringen, Skogsstyrelsen, Ludvig & Co (LRF Konsult), Lantmäteriet, Svefa. FutureVistas. Note: Cash flow reinvested in forest.

# Significant real growth

Forest growth metrics (m m<sup>3</sup>fo)

Gross growth of standing forest	10.5	
Natural losses and pre-commercial thinning	-1.4	
Available growth of standing forest	9.1	
Annual harvesting	<b>-6.4</b> <sup>1</sup>	<b>Current cash flow</b> New harvesting plan every 8-10 years
Annual net increase of standing forest	2.7	Future cash flow
1. Corresponding to approximately 5.2m m <sup>3</sup> sub.	<b>A</b> SCA	

## Increase in both standing volume and harvesting level

Harvesting from own forest (m m<sup>3</sup>sub) Standing timber volume (m m<sup>3</sup>fo) +200% 350 6 300 m 5 250 4 200 3 150 2 100 Increasing cash flow 50  $\cap$ 0 1950 1960 1950 1960 1990 2000 2010 2020 2030 2040 2050 1970 1980 Cutting plan — Harvesting

+100% Growing asset base 1970 1980 1990 2000 2010 2020 2030 2040 2050

Note: Historic growth based on Tax I-IX. Current growth and forecast based on Tax X (2019) and current practices.



**Based on** 

current technology

# Forest land acquisitions in the Baltics – strengthen the fiber base for future projects

### Strengthen our integrated value chain

- Strengthen the raw material supply and maintain self-sufficiency level
- Competitive costs for raw material

**High growth** 

- High growth 2.5x northern Sweden
- Stable increasing cash flow

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### SCA's competence and resources

 Harvesting volume and standing volume increase over time

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Competence and resources for cost efficient forestry



# Long term demand larger than supply – Forest a strategic resource for the future

Estimated change in harvesting potential 2021-2030e (softwood sawlogs)

Demand of wood products limited by supply CAGR 2021-2030e





## **Forest – strategic direction**

Increase growth and harvesting.

(1)

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<sup>2</sup> Strengthen competitiveness through increased productivity and efficiency.

Acquire forest in the Nordic and Baltic regions.

Increase the precision and quality of biodiversity conservation measures.

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# Wood



# Leading European wood producer

Sales (SEKm) 5,539

EBITDA (SEKm) 927

EBITDA margin

- 5 modern and well invested sawmills
- 2 painting and 5 planing facilities
- **Own distribution network**

### Focus on value added products

- Adapted wood to the further processing industry
- Distribution of finished building products to builders' merchants
- Building components to industrialized builders



# Long-term structural drivers sustain softwood demand growth

### Underlying economic drivers



**Economic growth:** Continued increased living standard in several fast growing markets drives consumption of softwood



Building activities: Recovery for both new build and RMI

#### Softwood-specific structural drivers



**Industrialized Building:** Increased usage of industrialized building technologies using wood solutions underpins demand for sawn timber



**Sustainability:** Sustainability and environmental concerns supports increased wood consumption

#### Strong global softwood demand





# The Global Wood value chain



### SCA's position in the global wood value chain Optimizing value and integration level



# Nood – strategic direction

Continued profitable growth kept in balance with supply of raw materials.

Well-invested plants with world-class efficiency and competitiveness.

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Maximize the value of SCA's high-quality sawlogs through a high raw material yield and customized products.

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# High quality pulp producer

Sales (SEKm) **8,05**8

EBITDA (SEKm) 1,680

EBITDA margin

### High quality bleached softwood kraft pulp (NBSK)

- Focus on high strength properties
- Capacity: 900 kt/year
- The pulp is used in tissue, packaging, publication paper and filters

#### Chemical thermomechanical pulp (CTMP)

- Capacity: 300 kt/year
- New facility at Ortviken started up in Q4 2022
- The pulp is used in packaging and hygiene products

#### Net producer of green electricity

• 1.2 TWh/year at full production



# SCA pulp portfolio

	NBSK	СТМР
	Produced by cooking wood chips in white liquor Gives pulp with long, strong fibers Provides high strength and brightness Higher consumption of wood per tonne of pulp Creates an energy surplus	Produced by grinding wood chips in a refiner Gives shorter, stiffer fibers that provide absorption capacity, bulk and stiffness Lower consumption of wood per tonne of pulp No energy surplus
Raw material	Pine and spruce (softwood)	Both softwood and hardwood
SCA capacity	900k tonnes at Östrand	300k tonnes at Ortviken

## Global pulp market 70 Mt of which 20 Mt adressable for SCA



# Softwood grows with 1.0-2.0% per year, limited new capacity

New pulp capacity (k tonnes)



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# Northern Swedish fiber for premium pulp products

1	Premium strength	1 DIMA	
2	Wet strength		
3	Filter application		
4	Custom-made grades		

# CTMP improves customer product properties at lower cost

	Product properties	Cost-cutting for customer Replaces more expensive pulp
Board	High bulk and bending rigidity Good smell and taste properties	Lower weight at a given strength provides a lower production cost
2 Tissue	High absorption and wet-strength	Increased absorption per kg product
3 Special products	High bulk, strength and porosity in e.g. filter products	Increased bulk. Creates strong and porous networks in the web
4 Graphic papers	High bulk and opacity	Increased paper caliper



# **Increased CTMP prodution**

### New CTMP line at Ortviken started up year-end 2022

- Top quartile in cost position
- Capacity of 300kt

### CTMP improves customer product properties at lower cost

- Cost-cutting for customer, replaces more expensive pulp
- High share of growth with existing customers
- Product development in collaboration with customers



### **Pulp – strategic direction**



Realize the full potential of the new CTMP mill in Ortviken.

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<sup>3</sup> Maximize the value of by-products such as electricity, crude tall oil and district heating.



# Containerboard



# Leading kraftliner supplier

#### Sales (SEKm)

6,434

EBITDA (SEKm)

### **EBITDA** margin

# 15%

### No.1 independent producer of Kraftliner in Europe

- Strong Nordic fresh fiber for high quality packaging
- Capacity: 1,140 kt/year (year 2026)
- Products: brown and white-top kraftliner for consumer and transport packaging, including specialized heavy-duty and wet-strength grades
- New kraftliner paper machine in Obbola site with additional capacity of 275 kt/year started up end of 2022. Full capacity 725 kr/year.



# Discontinuities in economy effects containerboard demand short-term but long-term trend resilient



# Long-term structural trends drive growth

Economic drivers

 Industrial production
 Consumer spending

### **Structural growth**

- 3 E-commerce
- 4 Changes in retail
- 5 Sustainable packaging





# SCA focuses on the **European kraftliner market**



# Kraftliner for packaging that requires strength SCA's strong fiber suitable for kraftliner applications





# Renewable energy



# Leading producer of renewable energy

### Sales (SEKm) **2,050**

EBITDA (SEKm) **451** 

### **EBITDA** margin



### SCA is a leading producer of renewable energy

- 20% of Sweden's wind power capacity installed at SCA's land
- Leading European producer of bioenergy
  - of which 9 TWh used internally
- Produces ~1% of Sweden's total electricity consumption in 2022
   1.4 TWh green electricity
  - of which 300 GWh from own wind power
- **Products:** solid biofuels, wind power (leasing out land and own wind power), liquid biofuels (biorefinery in Gothenburg)



## Net Zero policy will shape demand for renewables



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Source: Goldman Sachs, IPCC 2021, IEA 2021,

SCA has competitive

## **Renewable demand is growing significantly**



740

2035

# SCA uniquely positioned to capitalize on transformation towards renewables

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Maximizing the yield and sustainability of our land

Wind power	Biofuels	(H <sub>2</sub> ) E-fuels
Ownership of land with good wind conditions	Access to sustainable biomass feedstock	Access to low-cost renewable energy
Current land lease agreements	Existing infrastructure	Access to <b>biogenic</b> CO <sub>2</sub>
<b>Experience</b> from co- developing ~10 projects	<b>Relation</b> to key technology suppliers and partners	<b>Competences</b> from running large scale processing plants
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20% of Swedish wind power on SCA land	100kt liquid bio <b>JV with</b> <b>St1</b>	Future project opportunities at all of our mills



# SCAs wind strategy for profitable growth

Working with three different business models to create maximum value

	Wind electricity producer	Project development	Land lease	
Value creation	High degree of self     sufficiency in electricity	<ul> <li>Own project development on SCA land         <ul> <li>For sale or own investment</li> </ul> </li> </ul>	SCA leases out land areas well-suited for electricity production	
Position today	<ul> <li>0.2 TWh today, 0.5 TWh including Fasikan (2026)</li> <li>– 100% self sufficiency</li> </ul>	<ul> <li>Own pipeline</li> <li>Partnership with established project developers</li> </ul>	<ul> <li>20% of Sweden's wind power on SCA land</li> </ul>	

# SCA grows in wind power

Invests in wind power project and secures high degree of self sufficiency

### Wind power investment of SEK 1.7 bn made 2023

### 100% degree of self sufficiency in electricity

 Production capacity of 0.33 TWh/year fully located on SCA land

### Expected start up beginning of 2026

• 15 turbines with installed effect of 105 MW

Good wind conditions and 240 meters tip heights gives very low production cost



# SCA is a leading producer of solid biofuels

### Yearly pellets production of 350k tonnes

• ~20% market share in Sweden

## 2.0 TWh external deliveries of wood pellets and unrefined residual products

• Customers mainly in Northern Sweden and Europe

Maintained leading position in Northern Sweden enables future transition towards liquid biofuels



# The market for renewable liquid fuels is expected to grow

) Greenhouse gas reduction quotas will increase as Europe redirects

Available biomass will not be sufficient

Access to renewable carbon dioxide and renewable electricity crucial



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### SCA and St1 creating two companies – from forest to fuel station



# **Production of liquid biofuels**

### **Biorefinery in Gothenburg commissioned year-end 2023**

- Jointly owned with St1
- Yearly capacity of 200 kt (SCA share 50 kt)

Flexible design allowing the use of a wide range of feedstocks

## Capable of meeting current and future specifications of renewable fuels

Includes HVO diesel, jet fuel, and naphtha



# Renewable energy – strategic direction

### Wind power

- Invest in SCA's own wind power production to achieve a high degree of self-sufficiency in electricity.
- Develop a project portfolio for divestment or investment.
- Maximize wind power on SCA's land and increase lease income.

### 2 Liquid biofuels

- Realize the full potential of the biorefinery in Gothenburg.
- Develop opportunities for a possible biorefinery adjacent to Östrand.

### Solid biofuels

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- Optimize production, product portfolio and profitability.
- Guarantee access to feedstock fuel.

# **Share information**



### **Constantly changing world** - but the forest always creates value



A newsprint mill was built in Ortviken comprising two machines with a total capacity of 160,000 tonnes



SCA took the first step towards becoming a consumer goods company with the acquisition of the Swedish personal care company Mölnlycke



SCA is ramping up the newly commissioned strategic investments in Pulp, **Containerboard and Renewable** Energy, creating value in and from the forest



SCA was divided into two listed and health company Essity







SCA invested in new kraft pulp production with the construction of the Östrand pulp mill



The SCA Group was founded November 27, 1929

SCA was listed on the Stockholm Stock Exchange in 1950





96'

SCA started its first kraftliner machine in Munksund marking the starting point for SCA's packaging business



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### SCA's total shareholder return



Total shareholder return (TSR) since 2017

## **Shareholder structure**

#### SCA's largest shareholders as of March 31, 2025

#	Shareholder	Capital	Votes
1	Industrivärden	11.49%	29.43%
2	Norges Bank	7.0%	9.6%
3	AMF Pension & Fonder	9.5%	7.0%
4	Handelsbanken Pensionsstiftelse	1.4%	3.5%
5	BlackRock	5.1%	2.8%
6	Vanguard	3.5%	2.1%
7	Alecta Tjänstepension	3.4%	1.9%
8	Livförsäkringsbolaget Skandia	0.5%	1.3%
9	Pensionskassan SHB Försäkringsförening	0.7%	1.3%
10	Handelsbanken Fonder	1.8%	1.0%
	Тор 10	44.4%	60.0%
	Others	55.6%	40.0%
	Total	100.0%	100.0%

Number of shareholders ~110,000

Swedish ownership

~61%

**Number of shares** 

702m



## Investments in value chain and forest growth has enabled increasing dividend

Investment in integrated value chain (Capacity, k tonnes)

Investment in forest growth (Standing volume, m m<sup>3</sup>fo) Stable and increasing dividend (SEK/share)<sup>1)</sup>

1.00







This presentation may contain forward-looking statements. Such statements are based on our current expectations and are subject to certain risks and uncertainties that could negatively affect our business. Please read SCA's most recent annual report for a better understanding of these risks and uncertainties.