## Interim Report Presentation 022021

July 23, 2021

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## UIf Larsson, CEO

## Summary Q2 2021

Best quarter since split in 2017 - strong market with increasing prices in all segments, exit publication paper, good production and stable cost base EBITDA up 126\% vs Q2 2020

+ Higher prices on solid wood, pulp and kraftliner
+ Higher volumes
+ Higher production
- Negative currency effects

Net sales vs Q2 2020 impacted by exit publication paper and divestments

- Exit publication paper -13\%, divestment Wood Supply UK -10\%
- Price/mix $25 \%$, volume $7 \%$, currency - $6 \%$

Kraftliner and CTMP expansion projects on time and on budget


## SCA's performance Q2 2021

## EBITDA (SEKm) <br> 2,260

EBITDA margin
47\%

Industrial ROCE

Net debt/EBITDA
1.4x

1. LTM

Note: EBITDA excluding effects from changed accounting method for valuation of forest assets in Q4 2019 Effect of one-off items related to discontinuation of publication paper excluded in Q3 2020 and Q4 2020.


## Forest Q2 2021 vs. Q2 2020



## Stable wood supply to industries

Sales up 7\%

+ Higher volumes
- Lower pulpwood price


## EBITDA up 51\%

+ Higher harvesting level of own forest
+ Higher revaluation of biological assets


## Wood Q2 2021 vs. Q2 2020



EBITDA margin


High level of global demand drives significant price increases

Sales in line with Q2 2020

+ Higher prices
- Divestment of Wood Supply UK


## EBITDA up 339\%

+ Higher prices
+ Good production, stable cost level


## Wood market development

Stock of sawn pine and spruce wood, Sweden and Finland (k m³)


Production of sawn pine and spruce wood, Sweden and Finland ( $\mathbf{k ~ m}^{3}$ )


Price development sawn pine and spruce, Sweden (index)


## Continued strong market

- Stock levels continue to be low
- Producers running at full capacity in strong market
- High demand driving significant price movements

[^0]
## Pulp Q2 2021 vs. Q2 2020



## Pulp market development

NBSK pulp price (USD/t) vs deliveries (Mt)


Softwood pulp inventories (days of supply)


[^1]Hardwood pulp inventories (days of supply)


## Continued strong European demand

- Inventories on a normal level
- Supply impacted by global logistic challenges
- Upcoming maintenance stops
- Decreasing spot prices in China and US but positive price development in June in Europe


## Containerboard Q2 2021 vs. Q2 2020



## Containerboard market development

Price (EUR/t) vs Kraftliner deliveries (Mt)


Kraftliner inventories (days of supply)


[^2]European Box demand (index)


Strong demand and prices on the rise

- Long term growth of European deliveries
- Inventories days well below average
- The third quarter in a row with rising prices
- Strong box demand continue in Q2



## Income statement

| SEKm | Quarter |  |  |
| :---: | :---: | :---: | :---: |
|  | Q2 2021 | Q2 2020 | Change |
| Net sales | 4,810 | 4,687 | 3\% |
| EBITDA | 2,260 | 1,001 | 126\% |
| EBITDA margin | 47.0\% | 21.3\% | 25.7 p.p. |
| EBIT | 1,881 | 600 | 214\% |
| EBIT margin | 39.1\% | 12.8\% | 26.3 p.p. |
| Financial items | -26 | -31 |  |
| Profit before tax | 1,855 | 569 | 226\% |
| Tax | -372 | -110 |  |
| Profit for the period | 1,483 | 459 | 223\% |
| Earnings per share, SEK | 2.11 | 0.65 |  |

## Contribution by segment and quarter



## Net sales Q2 2021 vs. Q2 2020



## EBITDA Q2 2021 vs. O2 2020



## Cash flow

|  | Quarter |  | Jan - June |  |
| :---: | :---: | :---: | :---: | :---: |
| SEKm | Q2 2021 | Q2 2020 | 2021 | 2020 |
| EBITDA | 2,260 | 1,001 | 3,619 | 2,031 |
| Revaluation of biological assets and other non cash flow items | -362 | -233 | -682 | -573 |
| Operating cash surplus | 1,898 | 768 | 2,937 | 1,458 |
| Change in working capital | -401 | -151 | -691 | -297 |
| Restructuring costs | -148 | - | -271 | - |
| Current capital expenditures | -230 | -338 | -439 | -513 |
| Other operating cash flow | -13 | -6 | 45 | -34 |
| Operating cash flow | 1,106 | 273 | 1,581 | 614 |
| Strategic capital expenditures | -1,168 | -655 | -1,679 | -844 |

## Balance sheet

| SEKm | Jun 30, 2021 | Dec 31, 2020 |
| :---: | :---: | :---: |
| Forest assets | 76,648 | 74,900 |
| Working capital | 3,292 | 2,759 |
| Working capital/Net sales ${ }^{1}$ | 17\% | 18\% |
| Deferred tax relating to forest assets | -15,313 | -14,977 |
| Other capital employed | 18,137 | 17,152 |
| Total capital employed | 82,764 | 79,834 |
| Net debt | 8,236 | 7,671 |
| Net debt/EBITDA ${ }^{2}$ | $1.4 x$ | $1.7 x$ |
| Equity | 74,528 | 72,163 |
| Net debt/Equity | 11\% | 11\% |
| Market price applied on forest assets (SEK/m³o) | 300 | 291 |
| 1. Average working capital for 13 months as a percentage of 12 -month rolling net sales. 2. Excluding the effect of one-off items related to discontinuation publication paper operations in Q3 2020 and Q4 2020. |  | 18 |

## Strong operating cash flow

Operating Cash Flow and Net Debt to EBITDA development


$\triangle$ SCA

## SCA Green Bonds <br> Long maturity beyond investment period

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SEK 1.5bn 7y Senior Unsecured Green Bond maturing in June 2028

- SCA's average debt maturity 4.8 years

Aligned with SCA's Sustainability Platform

Fossil-free world | Valuable forests | Efficient use of resources

Framework rated "Dark Green" with an "Excellent" governance score by CICERO Shades of Green

$\triangle$ SCA

# Summary Ulf Larsson, CEO 

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## Europe's largest private forest owner

This presentation may contain forward-looking statements. Such statements are based on our current expectations and are subject to certain risks and uncertainties that could negatively affect our business. Please read SCA's most recent annual report for a better understanding of these risks and uncertainties.

## Appendix

## Contribution by segment

## Forest

Net sales (SEKm)


Wood


Pulp


Containerboard/Paper ${ }^{1}$


EBITDA (SEKm) and EBITDA margin 1)


2014201520162017201820192020 LTM


2014201520162017201820192020 LTM


2014201520162017201820192020 LTM


2014201520162017201820192020 LTM

## Historical contribution by Containerboard and Paper

Containerboard/Paper ${ }^{1}$


EBITDA (SEKm) and EBITDA margin



## Containerboard

Net sales (SEKm)


EBITDA (SEKm) and EBITDA margin



[^0]:    Note: Normalized monthly level 2016-2021.

[^1]:    Source: PIX, PPPC.

[^2]:    Source: Euwid, Numera

