## Interim Report Presentation 012021

April 30, 2021

## ${ }^{2} \mathrm{SCA}$



## Summary Q1 2021

Strong market and increasing prices
EBITDA up 32\% vs Q1 2020

+ Higher prices on solid wood, pulp and kraftliner
- Negative currency effects

Sales vs Q1 2020 impacted by exit publication paper

- Exit publication paper -14\%, sale Wood Supply UK -7\%
- Price/mix 7\%, volume 4\%, currency -3\%

Exit publication paper according to plan
Kraftiner and CTMP expansion projects on time and on budget


## SCA's performance Q1 2021



## Forest Q1 2021 vs. Q1 2020



Stable wood supply to industries
Sales down 11\%

- Lower volumes to Ortviken
- Lower pulpwood price

EBITDA down 1\%

- Lower pulpwood price
+ Lower imported volumes


## Wood Q1 2021 vs. Q1 2020



## Wood market development



## Continued strong market

- Stock levels low to very low
- Good consumption, clear signs of shortages
- Logistical situation challenging on containers
- Producers run at full capacity in strong market

[^0]
## Pulp Q1 2021 vs. Q1 2020



Price development - NBSK Pulp


## Continued strong market

CTMP project at Ortviken on time and on budget
Sales up 8\%

+ Higher prices
- Negative currency effects


## EBITDA up 107\%

+ Higher prices
+ Lower costs for wood raw material
+ Better yield
- Negative currency effects


## Pulp market development

NBSK pulp price (USD/t) vs deliveries (Mt)


Softwood pulp inventories (days of supply)


Hardwood pulp inventories (days of supply)


## Continued strong market

- Inventories normalized
- Supply impacted by global logistic problems
- Upcoming maintenance stops


## Still positive price signals

- Higher net prices in China and US indicates further European price increases

[^1]
## Containerboard Q1 2021 vs. Q1 2020



## Containerboard market development

Price (EUR/t) vs Kraftliner deliveries (Mt)


Kraftliner inventories (days of supply)


European Box demand (index)


## Strong demand and prices on the rise

- Long term growth of European deliveries
- Inventories days continue to decline
- Prices on the rise in both Q4 and Q1
- Strong box demand continue in Q1


## Toby Lawton, CFO

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## Income statement

| SEKm | Quarter |  |  |
| :---: | :---: | :---: | :---: |
|  | Q1 2021 | Q1 2020 | Change |
| Net sales | 4,172 | 4,793 | -13\% |
| EBITDA | 1,359 | 1,030 | 32\% |
| EBITDA margin | 32.6\% | 21.5\% | 11.1 p.p. |
| EBIT | 1,046 | 628 | 67\% |
| EBIT margin | 25.1\% | 13.1\% | 12.0 p.p. |
| Financial items | -28 | -24 |  |
| Profit before tax | 1,018 | 604 | 69\% |
| Tax | -216 | -121 |  |
| Profit for the period | 802 | 483 | 66\% |
| Earnings per share, SEK | 1.14 | 0.69 |  |

## Contribution by segment and quarter



## Net sales Q1 2021 vs. Q1 2020

|  | Higher prices in all <br> product areas | Higher volumes in <br> mainly pulp |  | Divestment Wood <br> Supply UK | Exit publication paper |
| :---: | :---: | :---: | :---: | :---: | :---: |

## EBITDA Q1 2021 vs. O1 2020



## Cash flow

| SEKm | Quarter |  |
| :---: | :---: | :---: |
|  | Q1 2021 | Q1 2020 |
| EBITDA | 1,359 | 1,030 |
| Revaluation of biological assets and other non cash flow items | -320 | -340 |
| Operating cash surplus | 1,039 | 690 |
| Change in working capital | -290 | -146 |
| Restructuring costs | -123 | - |
| Current capital expenditures | -209 | -175 |
| Other operating cash flow | 58 | -28 |
| Operating cash flow | 475 | 341 |
| Strategic capital expenditures | -511 | -189 |

## Net Debt

## Strong focus on cash flow

- Q1 operating cash flow SEK 475 m

Investments in Obbola and CTMP

- Q1 strategic capex SEK 511m
- Unutilized credit facilities SEK ~9 bn

Net Debt and Net Debt to EBITDA development


## Balance sheet

| SEKm | Mar 31, 2021 | Dec 31, 2020 |
| :---: | :---: | :---: |
| Forest assets | 75,282 | 74,900 |
| Working capital | 2,862 | 2,759 |
| Working capital/Net sales ${ }^{1}$ | 18\% | 18\% |
| Deferred tax relating to forest assets | -15,052 | -14,977 |
| Other capital employed | 17,382 | 17,152 |
| Total capital employed | 80,474 | 79,834 |
| Net debt | 7,043 | 7,671 |
| Net debt/EBITDA ${ }^{2}$ | $1.5 x$ | $1.7 x$ |
| Equity | 73,431 | 72,163 |
| Net debt/Equity | 10\% | 11\% |

# Summary Ulf Larsson, CEO 

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## Europe's largest private forest owner

This presentation may contain forward-looking statements. Such statements are based on our current expectations and are subject to certain risks and uncertainties that could negatively affect our business. Please read SCA's most recent annual report for a better understanding of these risks and uncertainties.

## Appendix

## Contribution by segment

## Forest

Net sales (SEKm)


Wood


Pulp


Containerboard/Paper ${ }^{1}$


EBITDA (SEKm) and EBITDA margin ${ }^{1)}$


2014201520162017201820192020 LTM


2014201520162017201820192020 LTM


2014201520162017201820192020 LTM


2014201520162017201820192020 LTM

## Contribution by Containerboard and Paper

Containerboard/Paper 1


EBITDA (SEKm) and EBITDA margin



2014201520162017201820192020 LTM

Containerboard
Net sales (SEKm)



[^0]:    Note: Normalized monthly level 2016-2021.

[^1]:    Source: PIX, PPPC.

