

# SCA Interim Report

1 January - 31 March 2011



## Summary – Q1 2011



- Sales increased 6%\*
  - Hygiene business
    - Stable demand in mature markets
    - Good growth in emerging markets, 8%\*\*
  - Packaging and Forest Products
    - Corrugated volumes flat, prices increased 15%
    - Publication paper volumes decreased 5%
    - Solid-wood product volumes increased 13%
- EBIT increased 10%\*\*\*
  - Higher prices and volumes
  - Cost savings
  - Significantly higher raw material costs, SEK 1.3bn
  - Negative currency impact, SEK 300m
- Profit before tax increased 10%\*\*\*
- Cash flow from current operations: SEK 353m

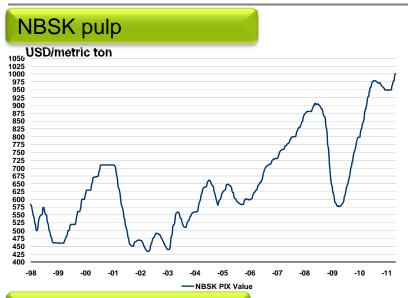
<sup>\*</sup> Adjusted for exchange rate movements and divestments

<sup>\*\*</sup> Adjusted for exchange rate movements

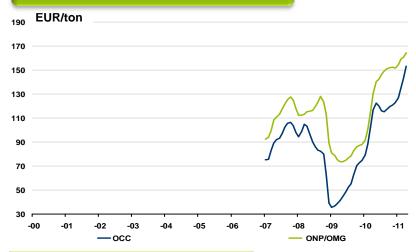
<sup>\*\*\*</sup> Excluding restructuring costs and adjusted for exchange rate movements

## Significantly increased raw material prices

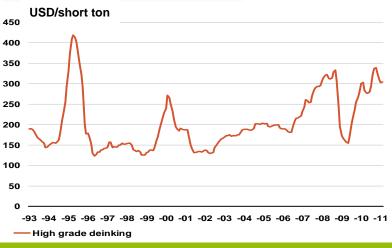




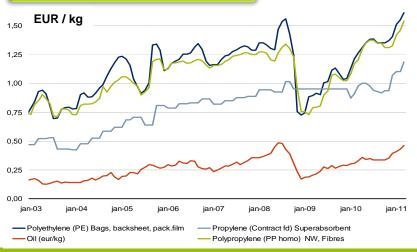
#### Recovered paper - Europe



#### Recovered paper - US



#### Oil based material



## Q1 2011 results



SEK millions	Q1	Q1	Change,	Change,
unless otherwise stated	2011	2010	%	<b>%</b> **
Net sales	25,393	26,199 ***	-3	6 ****
EBIT*	2,112	2,027	4	10
EBIT margin* (%)	8.3	7.7		
Profit before tax*	1,810	1,748	4	10
Earnings per share (SEK)	1.89	1.53	24	
Cash flow from current operations	353	1,148		
Debt/Equity ratio	0.49	0.57		

<sup>\*</sup> Adjusted for Packaging restructuring costs in 2010

<sup>\*\*</sup> Adjusted for exchange rate movements

<sup>\*\*\*</sup> Net sales from SCA recycling business have been reclassified to other income with retroactive adjustment from 2010

<sup>\*\*\*\*</sup> Adjusted for exchange rate movements and divestments

## Q1 2011 vs. Q4 2010

### Summary

### Group

- Sales decreased 3%\*
  - Seasonally lower volumes
  - Higher prices
- EBIT decreased 16%\*
  - Seasonally lower volumes
  - Increased raw material and energy costs, SEK 300m
  - Negative currency impact
- Profit before tax decreased 17%\*

#### Business areas

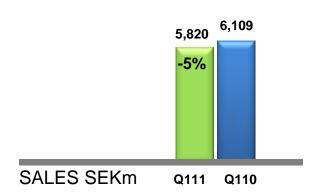
- Personal Care, EBIT decreased 19%\*
  - Seasonally lower volumes
- Tissue, EBIT decreased 18%\*
  - Seasonally lower volumes
- Packaging, EBIT decreased 9%\*
  - Significantly higher raw material cost
  - Higher prices and volumes
- Forest Products, EBIT decreased 16%
  - Higher raw material costs
- \* Adjusted for exchange rate movements

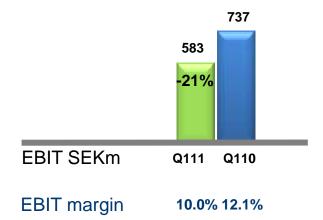




# Personal Care Q1 2011 vs. Q1 2010







#### Sales decreased 5% (+3%\*)

- Incontinence care increased 3%\*
- Baby diapers increased 5%\*
- Feminine care increased 1%\*
- Emerging markets increased 8%\*
  - Incontinence care 4%\*
  - Baby diapers 14%\*
  - Feminine care 2%\*

#### EBIT decreased by 21% (-15%\*)

- Significantly higher raw material cost
- Increased market activities
- Higher volumes
- Negative currency impact

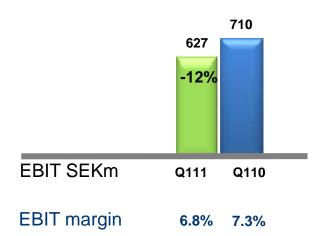


<sup>\*</sup> Adjusted for exchange rate movements

## Tissue Q1 2011 vs. Q1 2010







- Consumer tissue increased 2%\*
- AFH tissue increased 7%\*
- Emerging markets increased 8%\*
  - Consumer tissue increased 8%\*
  - AFH tissue increased 9%\*

#### EBIT decreased by 12% (-5%\*)

- Significantly higher raw material costs
- Higher prices
- Negative currency impact



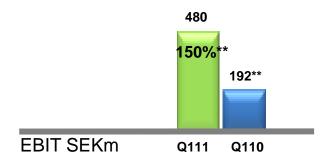
Sales decreased by 5% (+4%\*)

<sup>\*</sup> Adjusted for exchange rate movements

## Packaging Q1 2011 vs. Q1 2010







EBIT margin **7.2% 2.9%**\*\*

- Sales flat (+15%\*)
  - Higher prices and volumes
- EBIT increased to SEK 480m (SEK 192m\*\*)
  - Higher prices and volumes
  - Savings from restructuring program
  - Significantly higher raw material costs
  - Negative currency impact



<sup>\*</sup> Adjusted for exchange rate movements, divestments and closures

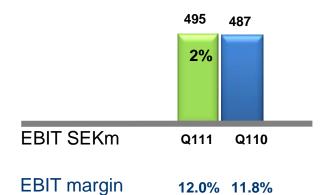
<sup>\*\*</sup> Excluding restructuring costs

## **Forest Products**

Q1 2011 vs. Q1 2010







#### Sales flat (+2%\*)

- \*Publication papers, lower sales
  - Higher prices
  - Lower volumes
  - Negative currency impact
- Solid-wood products and Pulp, higher sales
  - Higher prices

#### EBIT increased 2%

- Higher prices
- Higher raw material costs
- Negative currency effect



<sup>\*</sup> Adjusted for exchange rate movements

## Outlook 2011



- Good demand for all businesses
- Good growth in Emerging markets for Hygiene businesses
- Continued high raw material costs
- Increasing corrugated prices
- Price increases for Personal Care, Tissue and publication papers during H2











## Q & A

