

# **Interim Report**

1 January – 30 June 2009 Jan Johansson, President and CEO



SCA Interim Report Q2 2009

## Q2 2009 General market update



- Global GDP expectations -2.6% for 2009
- EURO area industrial production expectations -15.1% for 2009
- Hygiene businesses
  - Stable demand in mature markets
  - Continued good growth in emerging markets
- Packaging and Forest Products
- Weak demand for packaging
  - Western European demand -12%\*
- Weak demand for publication paper and solid wood products
  - European demand for:

    - SC paper -9%\*\* LWC paper -27%\*\*
    - Newsprint -15%\*\*

<sup>\*</sup> Year to date May 2009 vs 2008

<sup>\*\*</sup> H1 2009 vs H1 2008



### Hygiene business

- Stable demand for Personal Care and Consumer tissue
- Lower demand for AFH tissue
- Continued good growth in emerging markets

## **Packaging and Forest Products**

- Continuous weak demand for Packaging
- Stable demand for publication paper and increased demand for solid-wood products













## Q2 2009 vs. Q1 2009 Summary



## Group

- Sales decreased 1%
- EBIT increased 11%\*
- Profit before tax increased 33%\*
- Cash flow from current operations increased to SEK 3,047m

## **Business areas**

- Increased sales and strong profit and margin improvement in Personal Care
- Stable sales and strong profit growth in Tissue
- Lower sales and profit in Packaging
- Stable sales and increased profit in Forest Products



## Q2 2009 results

SEK millions	Q2	Q2	Change,	
unless otherwise stated	2009	2008	%	
Net sales	27,915	27,339	2	
EBIT*	2,368	2,199	8	
EBIT margin (%)*	8.5	8.0		
Profit before tax*	2,014	1,703	18	
Earnings per share (SEK)	1.66	1.96	-15	
Cash flow from current operations	3,047	714		٩
Debt/Equity ratio	0.71	0.66		6



\* Excluding SEK 439m Packaging restructuring costs

## Q2 2009 vs. Q2 2008 Summary

SCA

### Group

- Sales growth of 5%\*, currency 10%
- Hygiene sales growth in emerging markets of 18%
- EBIT increased 8%\*\*
- Profit before tax increased 18%\*\*
- Cash flow from current operations increased with SEK 2,333m

## **Business areas**

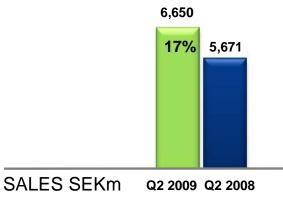
- Strong sales and profit growth in Personal Care and Tissue
- Significant sales and profit decline in Packaging
- Increased sales and profit in Forest Products

<sup>\*</sup>Adjusted for the divestment of the UK and Ireland conventional corrugated business

<sup>\*\*</sup> Excluding SEK 439m Packaging restructuring costs

## Personal Care Q2 2009 vs Q2 2008





## Incontinence care, 16% sales growth Baby diapers, 18% sales growth

• Feminine care, 18% sales growth

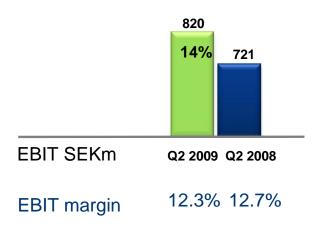
Sales increased by 17%, currency 13%

### Sales growth in emerging markets 24%

### EBIT increased by 14%

- Improved mix
- Higher prices and volumes
- Higher marketing costs
- Improved EBIT margin in baby diapers

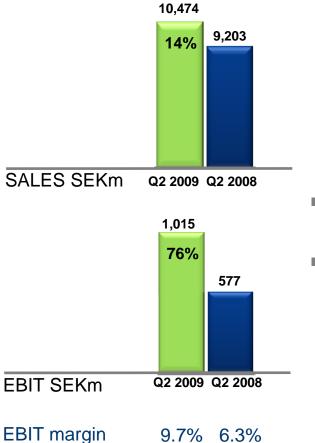




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## **Tissue** Q2 2009 vs Q2 2008





### Sales increased by 14%, currency 13%

- Consumer tissue, 13% sales growth
  - Higher prices
  - Stable volumes
- AFH tissue, 19% sales growth
  - Higher prices
  - Volumes decreased 4%

## Sales growth in emerging markets 13%

## EBIT increased by 76%

- Improved mix
- Higher prices
- Lower raw material costs
- Acquisition synergies



#### EBIT margin 0.2%\*\* 5.3%

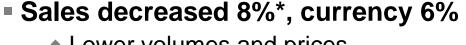
SALES SEKm

\*Adjusted for the divestment of the UK and Ireland conventional corrugated business

\*\* Excluding SEK 439m Packaging restructuring costs

### Restructuring program started

- Costs SEK 439m
- Closed New Hythe testliner mill with 260,000 tonnes capacity





#### EBIT decreased by 98%\*\*

- Lower volumes and prices
- Production downtime 158,000 tonnes
- Lower raw material costs

## Packaging Q2 2009 vs Q2 2008

6,958

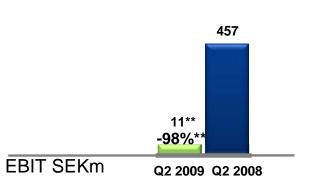
-8%\*

Q2 2009 Q2 2008

8,582

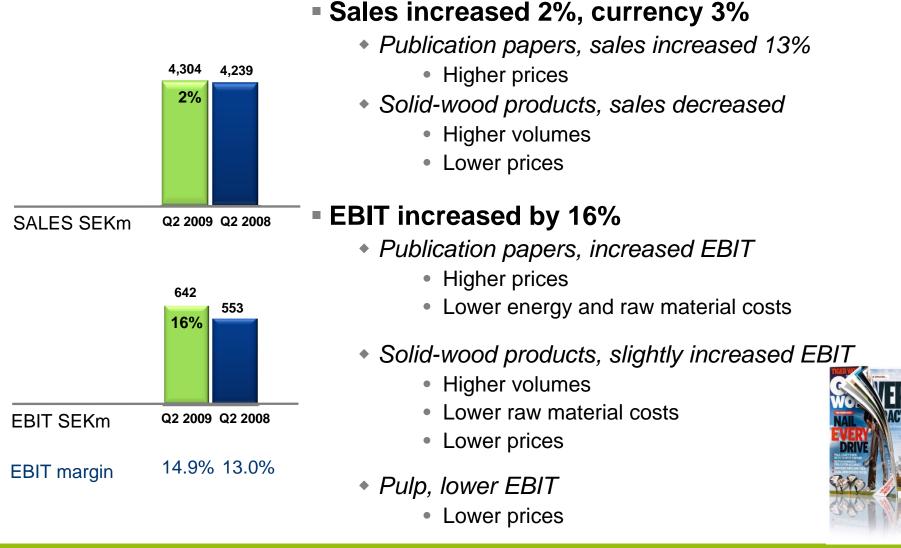






## **Forest Products** Q2 2009 vs Q2 2008





#### SCA Interim Report Q2 2009

## Outlook 2009

#### Hygiene businesses

- Increased price focus
- Stable demand

#### Packaging

- Continued weak demand
- Price pressure
- Lower liner inventory levels

#### Forest Products

- Publication papers
  - Low demand
  - Price pressure mainly in magazine paper
- Solid-wood products
  - Improved market balance
  - Increasing prices







# Q & A



# essentials for everyday life<sup>™</sup>

