# Interim Report 

1 January - 30 June 2009
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## Q2 2009 <br> General market update

- Global GDP expectations -2.6\% for 2009
- EURO area industrial production expectations -15.1\% for 2009
- Hygiene businesses
- Stable demand in mature markets
- Continued good growth in emerging markets
- Packaging and Forest Products
- Weak demand for packaging
* Western European demand -12\%*
- Weak demand for publication paper and solid wood products
- European demand for:
- SC paper -9\%**
- LWC paper -27\%**
- Newsprint -15\%**


## Q2 2009 SCA business market update

## Hygiene business

- Stable demand for Personal Care and Consumer tissue
- Lower demand for AFH tissue
- Continued good growth in emerging markets


## Packaging and Forest Products



- Continuous weak demand for Packaging
- Stable demand for publication paper and increased demand for solid-wood products



## Q2 2009 vs. Q1 2009 Summary

## Group

- Sales decreased 1\%
- EBIT increased 11\%*
- Profit before tax increased 33\%*
- Cash flow from current operations increased to SEK 3,047m


## Business areas

- Increased sales and strong profit and margin improvement in Personal Care
- Stable sales and strong profit growth in Tissue
- Lower sales and profit in Packaging
- Stable sales and increased profit in Forest Products


## Q2 2009 results

| SEK millions | Q2 | Q2 | Change, |
| :--- | ---: | ---: | :---: |
| unless otherwise stated | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | \% |
| Net sales | 27,915 | 27,339 | 2 |
| EBIT* | 2,368 | 2,199 | 8 |
| EBIT margin (\%)* | 8.5 | 8.0 |  |
| Profit before tax* | 2,014 | 1,703 | 18 |
| Earnings per share (SEK) | 1.66 | 1.96 | -15 |
| Cash flow from current operations | 3,047 | 714 |  |
| Debt/Equity ratio | 0.71 | 0.66 |  |

## Q2 2009 vs. Q2 2008 Summary

## Group

- Sales growth of 5\%*, currency 10\%
- Hygiene sales growth in emerging markets of $18 \%$
- EBIT increased 8\%**
- Profit before tax increased 18\%**
- Cash flow from current operations increased with SEK 2,333m


## Business areas

- Strong sales and profit growth in Personal Care and Tissue
- Significant sales and profit decline in Packaging
- Increased sales and profit in Forest Products


## Personal Care <br> Q2 2009 vs Q2 2008

- Sales increased by 17\%, currency 13\%

- EBIT increased by 14\%
- Improved mix
- Higher prices and volumes
- Higher marketing costs
- Improved EBIT margin in baby diapers
- Sales growth in emerging markets 24\%
- Incontinence care, 16\% sales growth
- Baby diapers, 18\% sales growth
- Feminine care, 18\% sales growth


## Tissue <br> Q2 2009 vs Q2 2008

- Sales increased by 14\%, currency 13\%


- Consumer tissue, 13\% sales growth
- Higher prices
- Stable volumes
- AFH tissue, 19\% sales growth
- Higher prices
- Volumes decreased 4\%
- Sales growth in emerging markets 13\%
- EBIT increased by 76\%
- Improved mix
- Higher prices
- Lower raw material costs
- Acquisition synergies


## Packaging Q2 2009 vs Q2 2008



- Sales decreased 8\%*, currency 6\%
- Lower volumes and prices
- EBIT decreased by 98\%**
- Lower volumes and prices
- Production downtime 158,000 tonnes
- Lower raw material costs
- Restructuring program started
- Costs SEK 439m
- Closed New Hythe testliner mill with 260,000 tonnes capacity



## Forest Products Q2 2009 vs Q2 2008

## - Sales increased 2\%, currency 3\%

- Publication papers, sales increased 13\%

- Higher prices
- Solid-wood products, sales decreased
- Higher volumes
- Lower prices
- EBIT increased by 16\%
- Publication papers, increased EBIT
- Higher prices
- Lower energy and raw material costs
- Solid-wood products, slightly increased EBIT
- Higher volumes
- Lower raw material costs
- Lower prices
- Pulp, lower EBIT
- Lower prices


## Outlook 2009

- Hygiene businesses
- Increased price focus
- Stable demand
- Packaging
- Continued weak demand
- Price pressure
- Lower liner inventory levels
- Forest Products
- Publication papers
- Low demand
- Price pressure mainly in magazine paper
- Solid-wood products
- Improved market balance
- Increasing prices


Q \& A
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