## **SCA Interim Report**

1 January-30 June 2007



Jan Åström, CEO Lennart Persson, CFO



## Delivering according to strategy

- Strong organic growth
- Acquisitions and strategic investments
- Increased share of value-added products and services





## Strong earnings improvement

# Strong development in H1 2007 vs. H1 2006

- ◆Pre-tax profit up 18% to SEK 3,876m
- Net earnings up 21% to SEK 3,004m

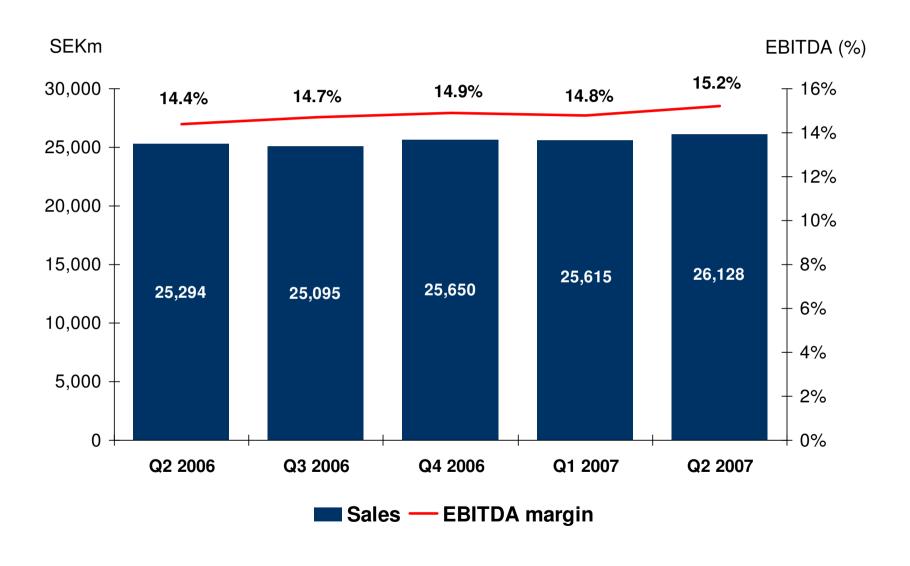
# Continued upward trend Q2 2007 vs. Q1 2007

- Strong volumes, positive price movements and lower energy costs
- Increased costs for raw materials





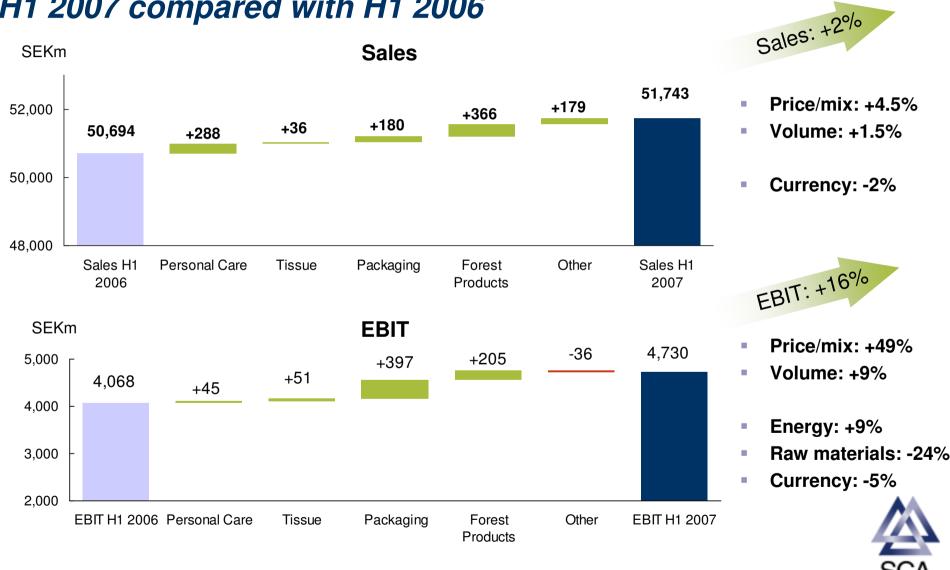
## **Group – Quarterly Development**





## **SCA Group Sales and EBIT**

H1 2007 compared with H1 2006



## **SCA Group Sales and EBIT**

Q2 2007 compared with Q1 2007





Volume: +2%

Price/mix: +1%



Price/mix: +12%

Volume: +8%

Energy: +8%

Raw materials: -7%



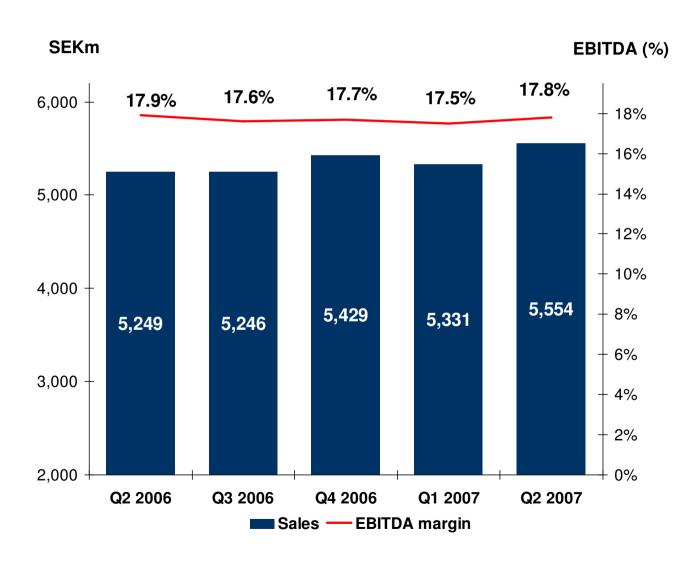
# Cash-flow Analysis H1 2007 compared with H1 2006

- Operating cash surplus SEK 7,423m (6,878)
  - Higher cash flow from operations
- Cash flow from current operations SEK 919m (772)
  - Higher net working capital
- Cash flow before dividend SEK 2,827m (325)
  - Divestment of the packaging operations in North America
- Debt/equity ratio: 0.56 (0.70)
- Taxes:
  - Tax-rate 2007: 22.5%
  - Positive one-off effect in Q3 of SEK 400m





## Personal Care – Quarterly Development



- Strong volumes, especially within the retail segment
- Increased sales of higher value products in institutional incontinence



#### **Personal Care**

#### Incontinence care

 Favourable launch of "Feel Dry" and recovered sales in institutional incontinence

#### Baby diapers

- Continued strong development for branded products, particularly high growth in Russia and Colombia
- Good contribution from new pant diapers for retailers' brands in Europe

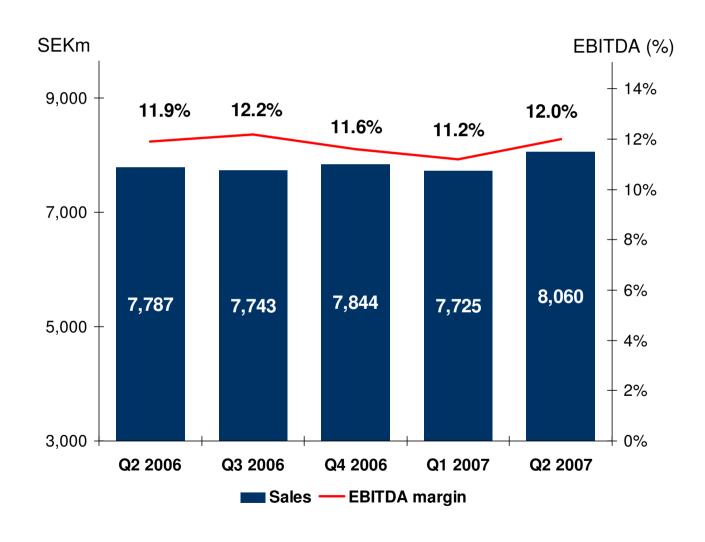
#### Feminine care

- High growth of branded feminine care products in all markets
- Launch of new product line with natural essences in Mexico and Central America – Saba's new Confort line





## **Tissue – Quarterly Development**



- Strong sales growth within AFH in North America
- Further improvements in the European consumer tissue operations
- Increased costs for raw materials
- Lower energy costs



### **Tissue**

#### Consumer tissue

 Strategic shift towards a product portfolio with higher value in Europe

#### AFH tissue Americas

- Strong growth and increased share of value/proprietary products
  - New customer contracts
  - Completion of Tork launch in October

#### AFH tissue Europe

Positive volume and price development

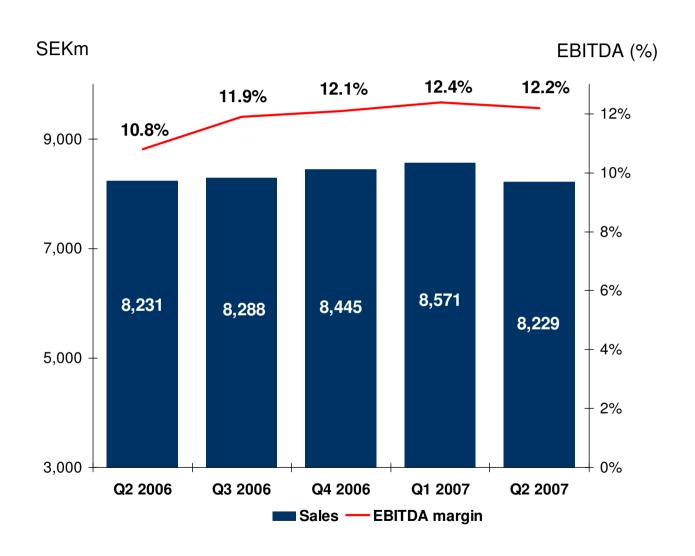
#### Tissue in China

Successful IPO of Vinda





## Packaging – Quarterly Development



- Strong development with increased prices
- Higher costs for recovered paper
- Lower energy costs
- Divestiture of North American packaging operations



## **Packaging**

#### Containerboard

- Good market balance
- Increases in raw material costs

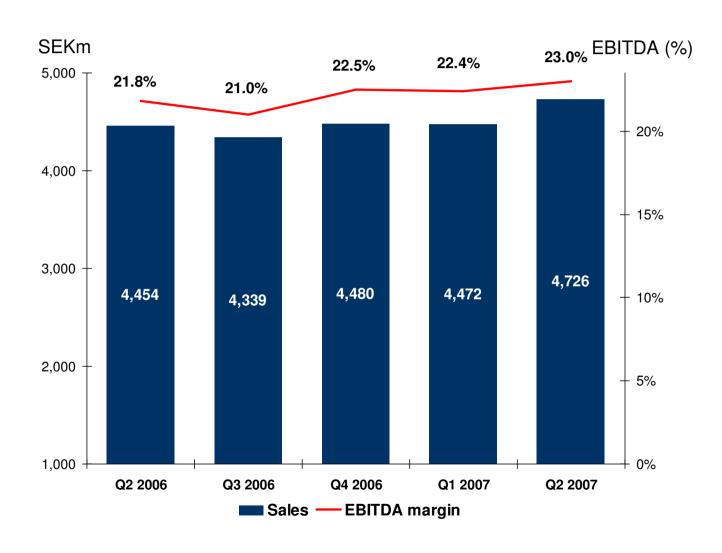
#### Corrugated packaging

- Price increases under implementation, further improvements expected in H2
- Continued market growth





## Forest Products – Quarterly Development



- Strong volumes and higher prices in pulp, timber and solid-wood products
- Increased volumes in Publication papers but disappointing price development
- Higher raw material costs



## **Forest Products**

#### Publication papers

- Competitive European market for magazine papers
- Higher costs for recovered paper and wood

#### Pulp, timber and solid-wood products

- Continued favourable market for solid-wood products
- Strong pulp markets





## **Summary**

## Delivering according to strategy

- Strong organic growth, acquisitions and strategic investments
- Increased share of value-added products and services

#### Stable financial outlook

- High raw material costs and uncertain energy markets
- Strong volumes, price increases and product mix improvements





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